

## **Historic, archived document**

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# U.S. EXPORT SALES

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Because of the Thanksgiving Day Holiday, November 27, 1986, the next report will be released on Friday, November 28, 1986.

- Outstanding Export Sales (Unshipped Balances) on Nov. 13, 1986
- Export Shipments in Current Marketing Year
- Daily Sales Reported Nov. 7 - Nov. 13, 1986

--As Reported by Exporters

U.S. EXPORT SALES  
EXPLANATION APPLICABLE TO ALL TABLES  
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THIS PUBLICATION IS BASED ON REPORTS SUBMITTED BY PRIVATE EXPORTERS. OUTSTANDING EXPORT SALES AS REPORTED AND COMPILED WITH OTHER DATA GIVE A SNAPSHOT VIEW OF THE CURRENT CONTRACTING SCENE. AT ANY GIVEN TIME IN THE COURSE OF A MARKETING YEAR, OUTSTANDING SALES DO NOT BEAR A CONSISTENT RELATIONSHIP TO EVENTUAL EXPORT SHIPMENTS. A MEANINGFUL EXPORT PROJECTION IS NOT OBTAINABLE BY THE SIMPLE DEVICE OF ADDING OUTSTANDING SALES TO EXPORTS TO DATE. THE LATTER DATA, ALONE PROVIDE A MORE RELIABLE MEASURE OF CURRENT EXPORT ACTIVITY THAN MAY BE DERIVED FROM A YEAR-TO-YEAR COMPARISON OF OUTSTANDING SALES.

ALL COUNTRIES WITH OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE INCLUDED FOR EACH CLASS OF WHEAT, ALL WHEAT, WHEAT PRODUCTS, CORN, SOYBEANS, SOYBEAN CAKE AND MEAL, AMERICAN PIMA COTTON, ALL UPLAND COTTON AND CATTLE HIDES AND SKINS. FOR OTHER COMMODITIES, COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE NOT SHOWN SEPARATELY BUT ARE INCLUDED IN REGION TOTALS

WHEAT PRODUCTS INCLUDE: ALL WHEAT FLOUR (INCL. CLEARS), BULGUR, SEMOLINA, FARINA AND ROLLED, CRACKED AND CRUSHED WHEAT.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

ASTERISK (\*) DENOTES QUANTITY IS LESS THAN .05.

EXPORTS FOR OWN ACCOUNT INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S. TO FOREIGN PORTS.

CONVERSION FACTORS: BUSHELS OR CWT PER METRIC TON 1/

| COMMODITY     | UNIT | POUNDS<br>PER UNIT | NUMBER OF UNITS<br>PER METRIC TON |
|---------------|------|--------------------|-----------------------------------|
| WHEAT         | BU   | 60                 | 36.743333                         |
| SOYBEANS      | BU   | 60                 | 36.743333                         |
| CORN          | BU   | 56                 | 39.367857                         |
| GRAIN SORGHUM | BU   | 56                 | 39.367857                         |
| FLAXSEED      | BU   | 56                 | 39.367857                         |
| RYE           | BU   | 56                 | 39.367857                         |
| BARLEY        | BU   | 48                 | 45.929166                         |
| OATS          | BU   | 32                 | 68.893750                         |
| RICE          | CWT  | 100                | 22.046                            |

1/ A METRIC TON EQUALS 2204.6 POUNDS

ADDITIONAL INFORMATION CONCERNING THE EXPORT SALES REPORTING SYSTEM AND THE DATA PRESENTED HEREIN CAN BE OBTAINED BY CONTACTING THE EXPORT SALES REPORTING DIVISION, FOREIGN AGRICULTURAL SERVICE, WASHINGTON, D.C. 20250, (202) 447-9209.

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THIS REPORT AND OTHER STATISTICAL, ECONOMIC, MARKETING AND NEWS REPORTS ARE AVAILABLE WITHIN MINUTES OF THEIR RELEASE THROUGH USDA'S ELECTRONIC DISSEMINATED INFORMATION (EDI) SERVICE. FOR MORE INFORMATION, CALL OR WRITE: RUSSELL T. FORTE, 536-A, SPECIAL PROGRAMS DIVISION, OFFICE OF INFORMATION, U.S. DEPARTMENT OF AGRICULTURE, WASHINGTON, D.C. 20250, (202) 447-5505.

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## U.S. Export Sales Highlights

This summary is based on reports from exporters for the period November 7-13, 1986.

Wheat: Sales of 27,800 metric tons (MT) dropped more than 90 percent from the previous week and the 4-week average. Increases for Brazil (64,900 MT) and Japan (40,000 MT) were offset by decreases for unknown destinations (71,800 MT), Taiwan (38,400 MT), and Algeria (36,000 MT). Exports of 317,800 MT increased nearly one-fifth from the previous week, but decreased by about one-quarter from the 4-week average. Brazil (75,400 MT), Indonesia (75,000 MT), and Japan (40,000 MT) were the primary destinations.

Corn: Net sales of 735,200 MT were 11 percent above the prior week and one-third above the 4-week average. South Korea (250,000 MT), Japan (185,800 MT), and West Germany (95,000 MT) were the leading buyers. Sales decreases were reported for unknown destinations (151,800 MT) and Egypt (51,800 MT). Exports of 744,100 MT climbed 39 percent above the previous week, with Japan (257,000 MT), Algeria (119,000 MT), and Mexico (112,400 MT) the primary destinations.

Sorghum: Sales of 142,000 MT were two and one-quarter times the prior week's level and almost seven times the 4-week average. Japan (185,200 MT) and Taiwan (33,000 MT) were the major buyers. Sales to unknown destinations decreased by 76,200 MT. The export pace increased to 122,600 MT—two and one-third times the previous week's level and one-fifth higher than the 4-week average. Japan (117,400 MT) and Mexico (5,200 MT) were the destinations for this week's exports.

Barley: Sales of 72,900 MT fell 19 percent short of the level of the week earlier, but were almost one-third above the 4-week average. The buyers included Cyprus (25,000 MT), Colombia (18,200 MT), and Romania (17,000 MT). Exports of 129,200 MT were nearly three times the previous week's level and two and one-half times the 4-week average. Saudi Arabia (74,300 MT), Israel (31,100 MT), and Colombia (18,200 MT) were the primary destinations.

Rice: Net sales of 19,300 MT increased by more than one-quarter above the prior week, but fell one-quarter below the 4-week average. The major buyers were the United Kingdom (5,300 MT), Jamaica (4,500 MT), Canada (2,600 MT), and the Netherlands (2,300 MT). Exports of 49,300 MT climbed more than one-third above the previous week. Iraq (34,000 MT) was the leading destination, followed by Belgium (6,100 MT) and the United Kingdom (4,000 MT).

Soybeans: Net sales of 546,700 MT slid 37 percent below the previous week and 19 percent from the 4-week average. Major increases for the Netherlands (110,300 MT), Japan (94,400 MT), Taiwan (88,700 MT), Spain (88,500 MT), and unknown destinations (88,200 MT) were partially offset by decreases of 81,400 MT for West Germany. Taiwan made its initial 1987/88 marketing-year purchases of 54,000 MT. Shipments of 627,300 MT fell 39 percent below the previous week's marketing-year high and 11 percent below the 4-week average. The primary recipients were the Netherlands (142,400 MT), Spain (112,500 MT), Japan (85,800 MT), and West Germany (73,400 MT).

Soybean Cake and Meal: Net sales of 95,500 MT bettered the prior week by 28 percent, but were 16 percent below the 4-week average. Italy (83,800 MT), Venezuela (47,700 MT), Spain (18,000 MT), and Canada (13,400 MT) posted the major increases, while unknown destinations declined by 81,800 MT. Shipments of 114,900 MT slipped 16 percent below the prior week and 2 percent below the 4-week average. The principal destinations were West Germany (33,700 MT), Italy (23,100 MT), the United Kingdom (13,600 MT), and the Netherlands (10,300 MT).

Soybean Oil: Sales of 1,900 MT were mainly to Mexico (1,500 MT) and the week's shipments of 1,000 MT were to Haiti and Trinidad, with 500 MT each.

Cotton: Sales of 29,700 running bales (RB) for the 1986/87 marketing year fell 9 percent below the earlier week and were nearly one-third below the 4-week average. Turkey (6,600 RB) was the major purchaser, followed by Bangladesh (5,900 RB) and Japan (5,800 RB). Sales of 14,000 RB for 1987/88 delivery were to South Korea (6,600 RB), Indonesia (2,900 RB), Taiwan (2,400 RB), and Japan (2,100 RB). Shipments of 132,500 RB exceeded the prior week's level by 16 percent and the 4-week average by 3 percent. Asian destinations accounted for 84 percent of the week's exports; West European, 15 percent; and Western Hemisphere, 1 percent. American Pima sales increased by 7,400 RB, with Switzerland (4,100 RB), Bangladesh (1,000 RB), and Italy (1,000 RB) the major purchasers.

Hides and Skins: Sales of 406,900 pieces fell 11 percent short of the preceding week's level and 8 percent short of the 4-week average. Whole cattle hide sales of 369,400 pieces were mainly to South Korea (145,000 pieces), Japan (143,600 pieces), and Taiwan (51,900 pieces). Exports of 433,400 pieces dropped 23 percent below the previous week and were 11 percent lower than the 4-week average. Whole cattle hide shipments of 388,900 pieces were destined primarily for South Korea (133,500 pieces), Japan (107,600 pieces), and Taiwan (53,300 pieces).

Sales of wet blues (unsplit and grain split) were 18,600 hides—nearly two-thirds less than the week earlier and the 4-week average. Brazil (7,800 grain split wet blues), Belgium (3,900 unsplit wet blues), and Canada (2,100 unsplit wet blues) were the major buyers. Exports of 40,200 hides (all unsplit) were about one-third smaller than the prior week and one-quarter lower than the 4-week average. Italy (18,200 hides) and China (10,000 hides) were the principal destinations for unsplit wet blues. Sales activity in splits rebounded to 1,256,900 pounds—six times the prior week's level and one-fifth higher than the 4-week average. Italy (600,000 pounds) was the leading buyer, followed by El Salvador (261,500 pounds) and Spain (217,900 pounds). Exports of 582,900 pounds were off one-third from the previous week and were down more than one-half from the 4-week average. Spain (391,400 pounds) was the principal destination.

SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR CURRENT MARKETING YEAR  
BY REPORTING CATEGORY FOR WEEK ENDING NOVEMBER 13, 1986

| COMMODITY               | : BEGINNING :<br>: O/S :     | NEW :<br>: SALES : | PURCHASES :<br>: FROM FOREIGN :<br>: 1/ (+) : | BUY-BACKS :<br>: & CANCELLATIONS :<br>: 2/ (-) : | EXPORTS :<br>: 3/ (-) : | OUTSTANDING :<br>: SALES :<br>: 4/ (-) : |
|-------------------------|------------------------------|--------------------|---|--|-------------------------|--|
|                         | -----1000 METRIC TONS-----   |                    |   |  |                         |  |
| ALL WHEAT               | : 3091.3                     | : 183.0            | : 16.4  | : 138.9  | : 317.8                 | : 2801.3                                 |
| WHEAT PRODUCTS          | : 398.1                      | : .2               | : 0.  | : 0.   | : .2                    | : 398.1                                  |
| RYE                     | : 0.                         | : 0.               | : 0.  | : 0.   | : 0.                    | : 0.                                     |
| OATS                    | : 0.                         | : 0.               | : 0.  | : 0.   | : 0.                    | : 0.                                     |
| BARLEY                  | : 397.9                      | : 97.9             | : 25.0  | : 0.   | : 129.2                 | : 341.5                                  |
| CORN                    | : 6005.4                     | : 899.0            | : 29.2  | : 134.6  | : 744.1                 | : 5996.5                                 |
| GRAIN SORGHUM           | : 645.3                      | : 145.0            | : 0.  | : 3.0  | : 122.6                 | : 664.7                                  |
| SOYBEANS                | : 4633.4                     | : 686.9            | : 137.1                                       | : 3.2  | : 627.3                 | : 4552.8                                 |
| SOYBEAN CAKE &<br>MEAL  | : 1601.9                     | : 131.9            | : 26.5  | : 9.9  | : 114.9                 | : 1582.5                                 |
| SOYBEAN OIL             | : 55.3                       | : 2.4              | : .5  | : 0.   | : 1.0                   | : 56.1                                   |
| ALL RICE                | : 386.9                      | : 20.3             | : 0.  | : 1.0  | : 49.3                  | : 356.9                                  |
|                         | -----1000 RUNNING BALES----- |                    |   |  |                         |  |
| ALL UPLAND<br>COTTON    | : 3535.2                     | : 53.4             | : 0.  | : 23.7   | : 132.5                 | : 3432.5                                 |
|                         | -----1000 PIECES-----        |                    |   |  |                         |  |
| CATTLE HIDES -<br>WHOLE | : 3284.1                     | : 396.0            | : 0.  | : 26.6   | : 388.9                 | : 3264.6                                 |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER. 4/ DOES NOT INCLUDE EXPORTS FOR EXPORTER'S OWN ACCOUNT.

SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR NEXT MARKETING YEAR  
BY REPORTING CATEGORY FOR WEEK ENDING NOVEMBER 13, 1986

| COMMODITY               | : BEGINNING :<br>: O/S :     | NEW :<br>: SALES : | PURCHASES :<br>: FROM FOREIGN : | BUY-BACKS :<br>: & CANCELLA- : | OUTSTANDING :<br>: SALES : |
|-------------------------|------------------------------|--------------------|---------------------------------|--------------------------------|----------------------------|
|                         |                              | : 1/ (+)           | : SELLERS 2/ (-)                | : TIONS 3/ (-)                 |                            |
|                         | -----1000 METRIC TONS-----   |                    |                                 |                                |                            |
| ALL WHEAT               | 195.0                        | 39.0               | 0.                              | 0.                             | 234.0                      |
| WHEAT PRODUCTS          | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
| RYE                     | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
| OATS                    | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
| BARLEY                  | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
| CORN                    | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
| GRAIN SORGHUM           | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
| SOYBEANS                | 15.6                         | 54.0               | 0.                              | 0.                             | 69.6                       |
| SOYBEAN CAKE &<br>MEAL  | 2.2                          | 0.                 | 0.                              | 0.                             | 2.2                        |
| SOYBEAN OIL             | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
| ALL RICE                | 0.                           | 0.                 | 0.                              | 0.                             | 0.                         |
|                         | -----1000 RUNNING BALES----- |                    |                                 |                                |                            |
| ALL UPLAND<br>COTTON    | 87.2                         | 14.0               | 0.                              | 0.                             | 101.2                      |
|                         | -----1000 PIECES-----        |                    |                                 |                                |                            |
| CATTLE HIDES -<br>WHOLE | 0.                           | 8.3                | 0.                              | 0.                             | 8.3                        |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER.



OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR  
SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMOOITY             | : WEEK  | :OUTSTANDING EXPORT SALES: |            |         | :CUMULATIVE EXPORTS:  |               | : OFFICIAL  |
|-----------------------|---------|----------------------------|------------|---------|-----------------------|---------------|-------------|
|                       | : END-  | : DESTINATION :            |            |         | : IN                  |               | : USDA      |
|                       | : ING   | : KNOWN                    | : UNKNOWN: | : TOTAL | : CURRENT MKTG. YEAR: | : PROJECTIONS |             |
|                       |         | 1000                       |            | 1000    | 1000                  | MILLION       | 1000        |
|                       |         | METRIC TONS                |            | M.T.    | M.T.                  | BUSHELS       | METRIC TONS |
| HARD RED WINTER WHEAT | :11/06  | 1385.9                     | 218.6      | 1604.5  | 5069.9                | 186.3         |             |
|                       | :11/13  | 1337.0                     | 180.4      | 1517.4  | 5164.5                | 189.8         | -           |
|                       | :YR AGO | 1176.8                     | 160.2      | 1337.1  | 5086.2                | 186.9         |             |
| SOFT RED WINTER WHEAT | :11/06  | 141.2                      | 25.0       | 166.2   | 2483.7                | 91.3          |             |
|                       | :11/13  | 132.2                      | 25.0       | 157.2   | 2491.9                | 91.6          | -           |
|                       | :YR AGO | 725.0                      | 117.7      | 842.7   | 2052.8                | 75.4          |             |
| HARD RED SPRING WHEAT | :11/06  | 566.7                      | 73.7       | 640.4   | 2789.3                | 102.5         |             |
|                       | :11/13  | 468.3                      | 54.3       | 522.6   | 2951.6                | 108.5         | -           |
|                       | :YR AGO | 662.9                      | 171.2      | 834.0   | 2026.9                | 74.5          |             |
| WHITE WHEAT           | :11/06  | 364.0                      | 19.0       | 383.0   | 1963.8                | 72.2          |             |
|                       | :11/13  | 310.6                      | 4.0        | 314.6   | 2002.0                | 73.6          | -           |
|                       | :YR AGO | 509.3                      | 15.0       | 524.3   | 1626.6                | 59.8          |             |
| DURUM WHEAT           | :11/06  | 290.7                      | 6.6        | 297.2   | 1064.3                | 39.1          |             |
|                       | :11/13  | 287.7                      | 1.9        | 289.5   | 1078.9                | 39.6          | -           |
|                       | :YR AGO | 45.1                       | 190.0      | 235.1   | 514.3                 | 18.9          |             |
| ALL WHEAT             | :11/06  | 2748.5                     | 342.9      | 3091.3  | 13371.1               | 491.3         |             |
|                       | :11/13  | 2535.7                     | 265.6      | 2801.3  | 13688.9               | 503.0         | 27,900 2/   |
|                       | :YR AGO | 3119.1                     | 654.1      | 3773.2  | 11306.9               | 415.5         |             |
| WHEAT PRODUCTS        | :11/06  | 398.1                      | 0.         | 398.1   | 458.7                 | -             |             |
|                       | :11/13  | 398.1                      | 0.         | 398.1   | 458.9                 | -             | -           |
|                       | :YR AGO | 201.3                      | 0.         | 201.3   | 95.8                  | -             |             |
| RYE                   | :11/06  | 0.                         | 0.         | 0.      | 4.8                   | .2            |             |
|                       | :11/13  | 0.                         | 0.         | 0.      | 4.8                   | .2            | -           |
|                       | :YR AGO | 0.                         | 0.         | 0.      | 0.                    | 0.            |             |
| OATS                  | :11/06  | 0.                         | 0.         | 0.      | 2.1                   | .1            |             |
|                       | :11/13  | 0.                         | 0.         | 0.      | 2.1                   | .1            | 30 2/       |
|                       | :YR AGO | 0.                         | 0.         | 0.      | .2                    | .0            |             |
| BARLEY                | :11/06  | 389.7                      | 8.2        | 397.9   | 874.4                 | 40.2          |             |
|                       | :11/13  | 326.4                      | 15.1       | 341.5   | 1003.6                | 46.1          | 2,180 2/    |
|                       | :YR AGO | 74.7                       | 1.4        | 76.2    | 299.1                 | 13.7          |             |
| CORN                  | :11/06  | 4930.7                     | 1074.8     | 6005.4  | 5791.5 ✓              | 228.0         |             |
|                       | :11/13  | 5073.5                     | 923.0      | 5996.5  | 6535.6 ✓              | 257.3         | 33,020 2/   |
|                       | :YR AGO | 8736.9                     | 842.5      | 9579.4  | 7487.4 *              | 294.7         |             |
| GRAIN SORGHUM         | :11/06  | 543.7                      | 101.6      | 645.3   | 857.5                 | 33.8          |             |
|                       | :11/13  | 639.3                      | 25.4       | 664.7   | 980.1                 | 38.6          | 5,080 2/    |
|                       | :YR AGO | 752.5                      | 62.8       | 815.3   | 1640.1 *              | 64.6          |             |
| COTTONSEED            | :11/06  | 0.                         | 0.         | 0.      | 0.                    | -             |             |
|                       | :11/13  | 0.                         | 0.         | 0.      | 0.                    | -             | -           |
|                       | :YR AGO | 0.                         | 0.         | 0.      | 0.                    | -             |             |

\* IN ORDER TO PROVIDE A MORE MEANINGFUL COMPARISON WITH CURRENT MARKETING YEAR ACTIVITY, YEAR AGO EXPORT DATA HAVE BEEN ADJUSTED TO INCLUDE 2,059.3 MT OF CORN AND 763.8 MT OF GRAIN SORGHUM. THIS AMOUNT WAS REPORTED AS EXPORTED DURING THE PERIOD 8/30/85 - 9/30/85.



OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR  
SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMODITY            | WEEK    | OUTSTANDING EXPORT SALES |           |           | CUMULATIVE EXPORTS |                    | OFFICIAL           |
|----------------------|---------|--------------------------|-----------|-----------|--------------------|--------------------|--------------------|
|                      | END-    | DESTINATION              |           |           | IN                 |                    | USDA               |
|                      | ING     | KNOWN                    | UNKNOWN   | TOTAL     | CURRENT MKTG. YEAR |                    | EXPORT PROJECTIONS |
|                      |         | 1000 METRIC TONS         | 1000 M.T. | 1000 M.T. | MILLION BUSHELS    | 1000 METRIC TONS   |                    |
| FLAXSEED             | :11/06  | 1.6                      | 0.        | 1.6       | 1.5                | .1                 |                    |
|                      | :11/13  | .6                       | 0.        | .6        | 2.5                | .1                 | -                  |
|                      | :YR AGO | 0.                       | 0.        | 0.        | 0.                 | 0.                 |                    |
| SOYBEANS             | :11/06  | 3694.2                   | 939.2     | 4633.4    | 3867.4             | 142.1              |                    |
|                      | :11/13  | 3525.4                   | 1027.4    | 4552.8 ✓  | 4494.7 ✓           | 165.1              | 20,630             |
|                      | :YR AGO | 2631.0                   | 1854.2    | 4485.1    | 3385.7             | 124.4              |                    |
| SOYBEAN CAKE & MEAL  | :11/06  | 1216.1                   | 385.8     | 1601.9 ✓  | 618.9 ✓            | -                  |                    |
|                      | :11/13  | 1278.4                   | 304.1     | 1582.5 ✓  | 733.8 ✓            | -                  | 5,350              |
|                      | :YR AGO | 803.4                    | 123.3     | 926.7     | 581.2              | -                  |                    |
|                      |         |                          |           |           |                    | MIL.LBS.           |                    |
| SOYBEAN OIL          | :11/06  | 25.3                     | 30.0      | 55.3      | 44.0               | 97.0               |                    |
|                      | :11/13  | 26.6                     | 29.5      | 56.1      | 45.0               | 99.2               | 540                |
|                      | :YR AGO | 41.2                     | 8.3       | 49.5      | 39.2               | 86.5               |                    |
| LINSEED OIL          | :11/06  | 0.                       | 0.        | 0.        | 0.                 | 0.                 |                    |
|                      | :11/13  | 0.                       | 0.        | 0.        | 0.                 | 0.                 | -                  |
|                      | :YR AGO | 0.                       | 0.        | 0.        | 0.                 | 0.                 |                    |
|                      |         |                          |           |           |                    | 1000 CWT.          |                    |
| ALL RICE             | :11/06  | 386.9                    | 0.        | 386.9     | 955.3 ✓            | 21059.9            |                    |
|                      | :11/13  | 356.9                    | 0.        | 356.9 ✓   | 1004.6             | 22146.7            | 2,580 3/           |
|                      | :YR AGO | 259.8                    | 0.        | 259.8     | 627.5              | 13833.6            |                    |
|                      |         |                          |           |           |                    | 1000 RUNNING BALES |                    |
| ALL UPLAND COTTON    | :11/06  | 3476.1                   | 59.1      | 3535.2    | 1470.3             | -                  |                    |
|                      | :11/13  | 3374.6                   | 57.8      | 3432.5 ✓  | 1602.8 ✓           | -                  | 6,335              |
|                      | :YR AGO | 778.0                    | .6        | 778.6     | 659.0              | -                  |                    |
| AMERICAN PIMA COTTON | :11/06  | 59.9                     | .5        | 60.4      | 4.1                | -                  |                    |
|                      | :11/13  | 66.9                     | .5        | 67.4      | 4.5                | -                  | 95                 |
|                      | :YR AGO | 65.8                     | 0.        | 65.8      | 14.6               | -                  |                    |
|                      |         |                          |           |           |                    | 1000 PIECES        |                    |
| CATTLE HIDES - WHOLE | :11/06  | 3284.1                   | 0.        | 3284.1    | 20705.7            | -                  |                    |
|                      | :11/13  | 3264.6                   | 0.        | 3264.6    | 21094.6            | -                  | -                  |
|                      | :YR AGO | 2982.7                   | 0.        | 2982.7    | 20517.9            | -                  |                    |

1/ WITH THE EXCEPTION OF EXPORT PROJECTIONS, DATA DO NOT INCLUDE SEED AND RELIEF (PL 480, TITLE II). 2/ INCLUDES SMALL QUANTITIES OF PRODUCTS 3/ MILLED BASIS.

| SUMMARY OF EXPORT TRANSACTIONS REPORTED UNDER THE DAILY REPORTING SYSTEM |             |               |                |
|--|-------------|---------------|----------------|
| COMMODITY  | DESTINATION | QUANTITY (MT) | MARKETING YEAR |
| -----  |             |               |                |
| FOR PERIOD ENDING      NOVEMBER 13, 1986                                 |             |               |                |

NO DAILY SALES WERE REPORTED DURING THE ABOVE PERIOD.

| OUTSTANDING EXPORT SALES - NEXT MARKETING YEAR  |          |                          |         |                    |           |
|---|----------|--------------------------|---------|--------------------|-----------|
| SUMMARY AND COMPARISONS OF SELECTED COMMODITIES |          |                          |         |                    |           |
| COMMODITY                                       | : WEEK : | OUTSTANDING EXPORT SALES |         |                    |           |
|   | : END- : | DESTINATION              |         |                    |           |
|   | : :      |                          |         |                    |           |
|   | : ING :  | KNOWN                    | UNKNOWN | TOTAL              |           |
|   |          | 1000                     |         | 1000               | MILLION   |
|   |          | METRIC TONS              |         | METRIC TONS        | BUSHELS   |
| HARD RED WINTER WHEAT                           | :11/06   | 84.0                     | 0.      | 84.0               | 3.1       |
|   | :11/13   | 101.0                    | 0.      | 101.0              | 3.7       |
| SOFT RED WINTER WHEAT                           | :11/06   | 8.5                      | 0.      | 8.5                | .3        |
|   | :11/13   | 8.5                      | 0.      | 8.5                | .3        |
| HARD RED SPRING WHEAT                           | :11/06   | 91.5                     | 0.      | 91.5               | 3.4       |
|   | :11/13   | 91.5                     | 0.      | 91.5               | 3.4       |
| WHITE WHEAT                                     | :11/06   | 11.0                     | -6.0    | 5.0                | .2        |
|   | :11/13   | 33.0                     | -6.0    | 27.0               | 1.0       |
| DURUM WHEAT                                     | :11/06   | 6.0                      | 0.      | 6.0                | .2        |
|   | :11/13   | 6.0                      | 0.      | 6.0                | .2        |
| ALL WHEAT                                       | :11/06   | 201.0                    | -6.0    | 195.0              | 7.2       |
|   | :11/13   | 240.0                    | -6.0    | 234.0              | 9.6       |
| BARLEY  | :11/06   | 0.                       | 0.      | 0.                 | 0.        |
|   | :11/13   | 0.                       | 0.      | 0.                 | 0.        |
| CORN  | :11/06   | 0.                       | 0.      | 0.                 | 0.        |
|   | :11/13   | 0.                       | 0.      | 0.                 | 0.        |
| GRAIN SORGHUM                                   | :11/06   | 0.                       | 0.      | 0.                 | 0.        |
|   | :11/13   | 0.                       | 0.      | 0.                 | 0.        |
| SOYBEANS  | :11/06   | 15.6                     | 0.      | 15.6               | .6        |
|   | :11/13   | 69.6                     | 0.      | 69.6               | 2.6       |
| SOYBEAN CAKE & MEAL                             | :11/06   | 2.2                      | 0.      | 2.2                | -         |
|   | :11/13   | 2.2                      | 0.      | 2.2                | -         |
| SOYBEAN OIL                                     | :11/06   | 0.                       | 0.      | 0.                 | -         |
|   | :11/13   | 0.                       | 0.      | 0.                 | -         |
|   |          |                          |         |                    | 1000 CWT. |
| ALL RICE  | :11/06   | 0.                       | 0.      | 0.                 | 0.        |
|   | :11/13   | 0.                       | 0.      | 0.                 | 0.        |
|   |          |                          |         | 1000 RUNNING BALES |           |
| ALL UPLAND COTTON                               | :11/06   | 87.2                     | 0.      | 87.2               | -         |
|   | :11/13   | 101.2                    | 0.      | 101.2              | -         |

WHEAT - HARD RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR |         |                      |         | NEXT MARKETING YEAR |         |
|-------------------------|------------------------|---------|----------------------|---------|---------------------|---------|
|                         | OUTSTANDING SALES:     |         | ACCUMULATED EXPORTS: |         | OUTSTANDING SALES   |         |
|                         | THIS WEEK:             | YR AGO: | THIS WEEK:           | YR AGO: | THIS WEEK:          | YR AGO: |
| EUROPEAN COMMUNITY      | 0.                     | 0.      | 0.                   | 233.8   | 0.                  | 0.      |
| PORTUGL                 | 0.                     | 0.      | 0.                   | 233.8   | 0.                  | 0.      |
| OTHER WEST EUROPE       | 110.0                  | 0.      | 104.7                | 25.8    | 0.                  | 0.      |
| CYPRUS                  | 10.0                   | 0.      | 0.                   | 10.7    | 0.                  | 0.      |
| MALTA                   | 0.                     | 0.      | 0.                   | 15.1    | 0.                  | 0.      |
| NORWAY                  | 0.                     | 0.      | 54.7                 | 0.      | 0.                  | 0.      |
| TURKEY                  | 100.0                  | 0.      | 50.0                 | 0.      | 0.                  | 0.      |
| EASTERN EUROPE          | 66.1                   | 0.      | 311.0                | 0.      | 0.                  | 0.      |
| YUGOSLV                 | 66.1                   | 0.      | 311.0                | 0.      | 0.                  | 0.      |
| U.S.S.R.                | 0.                     | 10.7    | 0.                   | 139.3   | 0.                  | 0.      |
| JAPAN                   | 141.8                  | 73.6    | 533.5                | 671.0   | 0.                  | 0.      |
| TAIWAN                  | 122.0                  | 161.0   | 162.9                | 149.0   | 51.0                | 64.0    |
| OTHER ASIA AND OCEANIA: | 224.3                  | 325.1   | 1100.0               | 976.4   | 0.                  | 30.5    |
| BANGLADH                | 0.                     | 0.      | 0.                   | 103.5   | 0.                  | 0.      |
| HK KONG                 | 3.3                    | 2.3     | 6.2                  | 6.3     | 0.                  | 0.      |
| INDNSIA                 | 0.                     | 0.      | 75.0                 | 89.8    | 0.                  | 0.      |
| IRAQ                    | 55.0                   | 0.      | 327.9                | 173.0   | 0.                  | 0.      |
| ISRAEL                  | 121.8                  | 112.8   | 244.9                | 196.2   | 0.                  | 30.5    |
| JORDAN                  | 0.                     | 75.0    | 150.7                | 80.9    | 0.                  | 0.      |
| KOR REP                 | 41.2                   | 45.5    | 236.9                | 276.7   | 0.                  | 0.      |
| LEBANON                 | 0.                     | 0.      | 42.9                 | 0.      | 0.                  | 0.      |
| MALAYSA                 | 0.                     | 0.      | 0.                   | 10.3    | 0.                  | 0.      |
| S LANKA                 | 0.                     | 89.6    | 3.7                  | 0.      | 0.                  | 0.      |
| SO ASIA                 | 0.                     | 0.      | 3.9                  | 3.0     | 0.                  | 0.      |
| SYRIA                   | 0.                     | 0.      | 0.                   | 27.1    | 0.                  | 0.      |
| THAILND                 | 3.0                    | 0.      | 8.0                  | 9.7     | 0.                  | 0.      |
| AFRICA                  | 353.4                  | 236.1   | 1394.7               | 1132.8  | 50.0                | 0.      |
| ALGERIA                 | 213.0                  | 145.0   | 196.7                | 40.0    | 0.                  | 0.      |
| BENIN                   | 10.0                   | 0.      | 10.5                 | 0.      | 0.                  | 0.      |
| CNRY I                  | 0.                     | 0.      | 7.0                  | 0.      | 0.                  | 0.      |
| KENYA                   | 0.                     | 0.      | 68.6                 | 82.3    | 0.                  | 0.      |
| LESOTHO                 | 0.                     | 0.      | 0.                   | 11.4    | 0.                  | 0.      |
| LIBERIA                 | 0.                     | .8      | 9.5                  | 1.3     | 0.                  | 0.      |
| MOROC                   | 0.                     | 0.      | 115.7                | 0.      | 0.                  | 0.      |
| MOZAMBQ                 | 0.                     | 0.      | 50.2                 | 0.      | 0.                  | 0.      |
| NIGER                   | 0.                     | 0.      | *                    | 0.      | 0.                  | 0.      |
| NIGERIA                 | 14.4                   | 90.3    | 496.5                | 621.5   | 0.                  | 0.      |
| REP SAF                 | 0.                     | 0.      | 161.9                | 26.9    | 0.                  | 0.      |
| RWANDA                  | 0.                     | 0.      | 4.4                  | 0.      | 0.                  | 0.      |
| SENEGAL                 | 50.0                   | 0.      | 0.                   | 0.      | 50.0                | 0.      |
| SIER LN                 | 0.                     | 0.      | 17.9                 | 14.5    | 0.                  | 0.      |
| SUDAN                   | 51.0                   | 0.      | 144.7                | 210.9   | 0.                  | 0.      |
| TNZANIA                 | 0.                     | 0.      | 17.5                 | 0.      | 0.                  | 0.      |
| ZAIRE                   | 15.0                   | 0.      | 65.5                 | 57.3    | 0.                  | 0.      |
| ZAMBIA                  | 0.                     | 0.      | 28.0                 | 38.4    | 0.                  | 0.      |
| ZIMBABWE                | 0.                     | 0.      | 0.                   | 28.4    | 0.                  | 0.      |
| WESTERN HEMISPHERE      | 319.4                  | 370.3   | 1557.6               | 1758.1  | 0.                  | 40.0    |
| BELIZE                  | 1.8                    | 0.      | 3.2                  | 0.      | 0.                  | 0.      |
| BOLIVIA                 | 0.                     | 0.      | 172.1                | 114.2   | 0.                  | 0.      |

## WHEAT - HARD RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                       |   | CURRENT MARKETING YEAR                  |         |            |        | :NEXT MARKETING YEAR |        |
|-----------------------|---|---|---------|------------|--------|----------------------|--------|
|                       |   | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES    |        |
| DESTINATION           | : | THIS WEEK:                              | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
| BRAZIL                | : | 88.5                                    | 66.0    | 549.1      | 654.6  | 0.                   | 0.     |
| CHILE                 | : | 9.3                                     | 0.      | 16.6       | 192.9  | 0.                   | 0.     |
| COLOMB                | : | 16.4                                    | 59.3    | 188.8      | 279.1  | 0.                   | 0.     |
| DOM REP               | : | 0.                                      | 0.      | 44.1       | 53.1   | 0.                   | 0.     |
| ECUADOR               | : | 180.0                                   | 187.0   | 189.4      | 229.2  | 0.                   | 40.0   |
| GUATMAL               | : | 0.                                      | 4.6     | 18.9       | 21.4   | 0.                   | 0.     |
| GUYANA                | : | 0.                                      | 0.      | 22.3       | 0.     | 0.                   | 0.     |
| HAITI                 | : | 7.8                                     | 15.0    | 47.1       | 39.0   | 0.                   | 0.     |
| HONDURA               | : | 0.                                      | 0.      | 30.9       | 21.3   | 0.                   | 0.     |
| JAMAICA               | : | 0.                                      | 0.      | 0.         | 2.8    | 0.                   | 0.     |
| PERU                  | : | 2.5                                     | 3.2     | 204.9      | 138.9  | 0.                   | 0.     |
| SALVADR               | : | 0.                                      | 0.      | 1.0        | 2.0    | 0.                   | 0.     |
| URUGUAY               | : | 0.                                      | 0.      | 49.7       | 0.     | 0.                   | 0.     |
| VENEZ                 | : | 13.2                                    | 35.2    | 19.5       | 9.7    | 0.                   | 0.     |
| TOTAL KNOWN           | : | 1337.0                                  | 1176.8  | 5164.5     | 5086.2 | 101.0                | 134.5  |
| TOTAL UNKNOWN         | : | 180.4                                   | 160.2   | 0.         | 0.     | 0.                   | 0.     |
| TOTAL KNOWN & UNKNOWN | : | 1517.4                                  | 1337.1  | 5164.5     | 5086.2 | 101.0                | 134.5  |
| EXPORTS FOR OWN ACCT  | : |   |         | 0.         | 0.     |                      |        |
| OPTIONAL ORIGIN       | : | 0.                                      | 0.      |            |        | 0.                   | 0.     |

## WHEAT - SOFT RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                         | : | CURRENT MARKETING YEAR                                    |       |                   |       | :NEXT MARKETING YEAR |    |
|-------------------------|---|---|-------|-------------------|-------|----------------------|----|
|                         | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |       |                   |       |                      |    |
| DESTINATION             | : | :THIS WEEK: YR AGO:                                       |       | THIS WEEK: YR AGO |       | :THIS WEEK: YR AGO   |    |
|                         | : |   |       |                   |       |                      |    |
| EUROPEAN COMMUNITY      | : | 0.  | 35.0  | 139.8             | 162.0 | 0.                   | 0. |
| NETHLOS                 | : | 0.  | 0.    | 1.4               | 6.6   | 0.                   | 0. |
| PORTUGL                 | : | 0.  | 35.0  | 131.4             | 155.4 | 0.                   | 0. |
| SPAIN                   | : | 0.  | 0.    | 7.0               | 0.    | 0.                   | 0. |
|                         | : |   |       |                   |       |                      |    |
| CHINA                   | : | 0.  | 60.0  | 0.                | 520.6 | 0.                   | 0. |
|                         | : |   |       |                   |       |                      |    |
| OTHER ASIA AND OCEANIA: | : | 9.3   | 101.4 | 200.8             | 40.0  | 0.                   | 0. |
| BANGLAOKH               | : | 0.  | 0.    | 130.9             | 22.2  | 0.                   | 0. |
| ISRAEL                  | : | 9.3   | 9.1   | 17.5              | 15.1  | 0.                   | 0. |
| KOR. REP                | : | 0.  | 0.    | 0.                | 2.7   | 0.                   | 0. |
| S LANKA                 | : | 0.  | 92.3  | 52.5              | 0.    | 0.                   | 0. |
|                         | : |   |       |                   |       |                      |    |
| AFRICA                  | : | 80.6  | 446.3 | 1921.0            | 912.3 | 0.                   | 0. |
| ALGERIA                 | : | 0.  | 253.7 | 309.5             | 0.    | 0.                   | 0. |
| BENIN                   | : | 0.  | 0.    | 10.0              | 0.    | 0.                   | 0. |
| EGYPT                   | : | 0.  | 182.5 | 1237.8            | 529.2 | 0.                   | 0. |
| ETHIOP                  | : | 5.6   | 0.    | 0.                | 0.    | 0.                   | 0. |
| MOROC                   | : | 0.  | 0.    | 229.9             | 269.2 | 0.                   | 0. |
| NIGERIA                 | : | 0.  | 10.1  | 34.6              | 60.0  | 0.                   | 0. |
| SOM REP                 | : | 0.  | 0.    | 4.4               | 7.8   | 0.                   | 0. |
| TUNISIA                 | : | 75.0  | 0.    | 94.9              | 46.2  | 0.                   | 0. |
|                         | : |   |       |                   |       |                      |    |

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## WHEAT - SOFT RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                       | : | CURRENT MARKETING YEAR                                    |       |                   |        | :NEXT MARKETING YEAR |      |
|-----------------------|---|---|-------|-------------------|--------|----------------------|------|
|                       | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |       |                   |        |                      |      |
| DESTINATION           | : | :THIS WEEK: YR AGO:                                       |       | THIS WEEK: YR AGO |        | :THIS WEEK: YR AGO   |      |
| WESTERN HEMISPHERE    | : | 42.2  | 82.3  | 230.2             | 417.9  | 8.5                  | 41.9 |
| BARBADO               | : | 1.4   | 1.4   | 2.9               | 1.4    | 0.                   | 0.   |
| C RICA                | : | 0.  | 0.    | 3.2               | 8.2    | 0.                   | 0.   |
| CHILE                 | : | 0.  | 0.    | 10.2              | 218.6  | 0.                   | 0.   |
| COLOMB                | : | 14.3  | 21.8  | 29.5              | 18.5   | 0.                   | 3.0  |
| DOM REP               | : | 0.  | 0.    | 13.1              | 19.7   | 0.                   | 0.   |
| ECUADOR               | : | 0.  | 0.    | 0.                | 6.3    | 0.                   | 0.   |
| GUATHAL               | : | 0.  | 2.6   | 0.                | 3.9    | 0.                   | 0.   |
| HONDURA               | : | 0.  | 0.    | 26.4              | 22.4   | 0.                   | 0.   |
| JAMAICA               | : | 0.  | 7.5   | 47.2              | 43.9   | 0.                   | 0.   |
| LW WW I               | : | 0.  | 2.0   | 1.0               | 1.0    | 0.                   | 0.   |
| M ANTIL               | : | 0.  | 1.8   | 1.0               | .7     | 0.                   | 0.   |
| PANAMA                | : | 7.0   | 8.5   | 11.1              | 4.2    | 8.5                  | 7.5  |
| SALVADOR              | : | 0.  | 0.    | 40.8              | 21.2   | 0.                   | 0.   |
| TRINID                | : | 17.7  | 30.4  | 23.2              | 23.5   | 0.                   | 31.4 |
| VENEZ                 | : | 1.9   | 6.3   | 20.7              | 24.5   | 0.                   | 0.   |
| TOTAL KNOWN           | : | 132.2   | 725.0 | 2491.9            | 2052.8 | 8.5                  | 41.9 |
| TOTAL UNKNOWN         | : | 25.0  | 117.7 | 0.                | 0.     | 0.                   | 0.   |
| TOTAL KNOWN & UNKNOWN | : | 157.2   | 842.7 | 2491.9            | 2052.8 | 8.5                  | 41.9 |
| EXPORTS FOR OWN ACCT  | : |   |       | 5.8               | 78.0   |                      |      |
| OPTIONAL ORIGIN       | : | 0.  | 0.    |                   |        | 0.                   | 0.   |

## WHEAT - HARD RED SPRING

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                         | : | CURRENT MARKETING YEAR                                    |       |                   |       | :NEXT MARKETING YEAR |      |
|-------------------------|---|---|-------|-------------------|-------|----------------------|------|
|                         | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |       |                   |       |                      |      |
| DESTINATION             | : | :THIS WEEK: YR AGO:                                       |       | THIS WEEK: YR AGO |       | :THIS WEEK: YR AGO   |      |
| EUROPEAN COMMUNITY      | : | 15.0  | 38.3  | 458.6             | 328.4 | 0.                   | 0.   |
| BELGIUM                 | : | 0.  | 0.    | 44.3              | 25.5  | 0.                   | 0.   |
| FRANCE                  | : | 0.  | 0.    | .8                | 1.1   | 0.                   | 0.   |
| GERM, FR                | : | 0.  | 0.    | 17.4              | 0.    | 0.                   | 0.   |
| ITALY                   | : | 15.0  | 28.1  | 276.6             | 159.4 | 0.                   | 0.   |
| NETHLDS                 | : | 0.  | 10.2  | 110.8             | 142.4 | 0.                   | 0.   |
| U KING                  | : | 0.  | 0.    | 8.7               | 0.    | 0.                   | 0.   |
| OTHER WEST EUROPE       | : | 0.  | 25.0  | 52.5              | 31.0  | 0.                   | 12.5 |
| FINLAND                 | : | 0.  | 0.    | 3.1               | 31.0  | 0.                   | 0.   |
| MALTA                   | : | 0.  | 0.    | 24.5              | 0.    | 0.                   | 0.   |
| NORWAY                  | : | 0.  | 25.0  | 24.9              | 0.    | 0.                   | 12.5 |
| JAPAN                   | : | 133.8   | 133.5 | 558.2             | 457.2 | 0.                   | 0.   |
| TAIWAN                  | : | 102.0   | 123.0 | 114.8             | 90.9  | 60.0                 | 72.0 |
| OTHER ASIA AND OCEANIA: | : | 94.0  | 56.7  | 791.8             | 481.0 | 0.                   | 0.   |
| HG KONG                 | : | 12.1  | 8.4   | 23.4              | 26.7  | 0.                   | 0.   |
| INDONESIA               | : | 0.  | 0.    | 196.5             | 68.0  | 0.                   | 0.   |

SEE INSIDE FRONT COVER FOR EXPLANATION

WHEAT - HARD RED SPRING

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                       |   | CURRENT MARKETING YEAR |         |                      |        | :NEXT MARKETING YEAR |        |
|-----------------------|---|------------------------|---------|----------------------|--------|----------------------|--------|
|                       |   | :OUTSTANDING SALES:    |         | ACCUMULATED EXPORTS: |        | OUTSTANDING SALES    |        |
| DESTINATION           |   | :THIS WEEK:            | YR AGO: | :THIS WEEK:          | YR AGO | :THIS WEEK:          | YR AGO |
| KOR REP               | : | 22.9                   | 22.9    | 118.5                | 105.6  | 0.                   | 0.     |
| MALAYSIA              | : | 20.0                   | 0.      | 41.2                 | 13.6   | 0.                   | 0.     |
| PHIL                  | : | 33.0                   | 25.4    | 359.7                | 231.4  | 0.                   | 0.     |
| SINGAPR               | : | 0.                     | 0.      | 6.6                  | 12.3   | 0.                   | 0.     |
| S LANKA               | : | 0.                     | 0.      | 21.0                 | 0.     | 0.                   | 0.     |
| THAILND               | : | 6.0                    | 0.      | 25.0                 | 23.4   | 0.                   | 0.     |
|                       | : |                        |         |                      |        |                      |        |
| AFRICA                | : | 0.                     | 78.6    | 190.7                | 20.2   | 0.                   | 0.     |
| GHANA                 | : | 0.                     | 48.0    | 0.                   | 0.     | 0.                   | 0.     |
| LESOTHO               | : | 0.                     | 0.      | 1.3                  | 0.     | 0.                   | 0.     |
| LIBERIA               | : | 0.                     | 2.3     | 0.                   | .7     | 0.                   | 0.     |
| MOROC                 | : | 0.                     | 0.      | 94.7                 | 0.     | 0.                   | 0.     |
| NIGERIA               | : | 0.                     | 28.3    | 94.7                 | 6.3    | 0.                   | 0.     |
| TOGO                  | : | 0.                     | 0.      | 0.                   | 13.2   | 0.                   | 0.     |
|                       | : |                        |         |                      |        |                      |        |
| WESTERN HEMISPHERE    | : | 123.5                  | 207.8   | 785.0                | 600.2  | 31.5                 | 65.8   |
| BARBADO               | : | 3.7                    | 5.8     | 6.1                  | 5.1    | 0.                   | 0.     |
| BELIZE                | : | 1.0                    | 0.      | 2.4                  | 0.     | 0.                   | 0.     |
| C RICA                | : | 0.                     | .7      | 43.6                 | 58.3   | 0.                   | 0.     |
| COLOMB                | : | 0.                     | 0.      | 34.9                 | 0.     | 0.                   | 0.     |
| DOM REP               | : | 0.                     | 0.      | 75.8                 | 78.1   | 0.                   | 0.     |
| ECUADOR               | : | 0.                     | 0.      | 0.                   | 2.4    | 0.                   | 0.     |
| F W IND               | : | 0.                     | 0.      | .4                   | 0.     | 0.                   | 0.     |
| GUATMAL               | : | 0.                     | 5.1     | 67.6                 | 84.1   | 0.                   | 0.     |
| HAITI                 | : | 7.8                    | 15.0    | 25.3                 | 41.5   | 0.                   | 0.     |
| HONDURA               | : | 0.                     | 0.      | 34.2                 | 25.2   | 0.                   | 0.     |
| JAMAICA               | : | 0.                     | 6.0     | 16.4                 | 19.3   | 0.                   | 0.     |
| LW WW I               | : | 7.9                    | 12.5    | 13.2                 | 10.8   | 0.                   | 0.     |
| N ANTIL               | : | 2.2                    | 10.5    | 6.7                  | 2.3    | 0.                   | 0.     |
| PANAMA                | : | 24.0                   | 27.2    | 35.5                 | 30.2   | 31.5                 | 31.5   |
| SALVAOR               | : | 0.                     | 0.      | 67.4                 | 73.0   | 0.                   | 0.     |
| SURINAM               | : | 2.8                    | 2.8     | 10.9                 | 2.8    | 0.                   | 0.     |
| TRINID                | : | 16.4                   | 46.7    | 33.2                 | 30.4   | 0.                   | 34.3   |
| VENEZ                 | : | 57.7                   | 75.5    | 311.5                | 136.8  | 0.                   | 0.     |
|                       | : |                        |         |                      |        |                      |        |
| TOTAL KNOWN           | : | 468.3                  | 662.9   | 2951.6               | 2008.9 | 91.5                 | 150.3  |
| TOTAL UNKNOWN         | : | 54.3                   | 171.2   | 0.                   | 18.0   | 0.                   | 0.     |
|                       | : |                        |         |                      |        |                      |        |
| TOTAL KNOWN & UNKNOWN | : | 522.6                  | 834.0   | 2951.6               | 2026.9 | 91.5                 | 150.3  |
| EXPORTS FOR OWN ACCT  | : |                        |         | 2.1                  | .6     |                      |        |
| OPTIONAL ORIGIN       | : | 0.                     | 0.      |                      |        | 0.                   | 0.     |

SEE INSIDE FRONT COVER FOR EXPLANATION

WHEAT - WHITE MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|--------|---------------------|--------|
|                         | OUTSTANDING SALES: ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                         | THIS WEEK:                              | YR AGO: | THIS WEEK: | YR AGO | THIS WEEK:          | YR AGO |
| OTHER WEST EUROPE       | 0.                                      | 0.      | 0.         | 6.2    | 0.                  | 0.     |
| FINLAND                 | 0.                                      | 0.      | 0.         | 6.2    | 0.                  | 0.     |
| JAPAN                   | 81.1                                    | 97.3    | 479.2      | 505.0  | 0.                  | 0.     |
| TAIWAN                  | 42.0                                    | 55.0    | 81.6       | 87.8   | 33.0                | 49.0   |
| OTHER ASIA AND OCEANIA: | 173.9                                   | 357.0   | 1261.7     | 1026.0 | 0.                  | 0.     |
| BANGLADH                | 0.                                      | 0.      | 253.7      | 0.     | 0.                  | 0.     |
| HONG KONG               | 7.1                                     | 3.9     | 16.2       | 20.2   | 0.                  | 0.     |
| INDONESIA               | 0.                                      | 0.      | 169.2      | 69.2   | 0.                  | 0.     |
| KOR REP                 | 73.9                                    | 100.1   | 457.3      | 483.6  | 0.                  | 0.     |
| MALAYSIA                | 0.                                      | 0.      | 6.0        | 4.9    | 0.                  | 0.     |
| PAKISTAN                | 0.                                      | 253.0   | 73.8       | 323.0  | 0.                  | 0.     |
| PHIL                    | 38.9                                    | 0.      | 95.8       | 81.7   | 0.                  | 0.     |
| SINGAPORE               | 0.                                      | 0.      | 1.5        | 0.     | 0.                  | 0.     |
| SRI LANKA               | 0.                                      | 0.      | 73.4       | 0.     | 0.                  | 0.     |
| SOUTH ASIA              | 0.                                      | 0.      | 3.0        | 4.7    | 0.                  | 0.     |
| THAILAND                | 1.5                                     | 0.      | 8.0        | 8.9    | 0.                  | 0.     |
| YEMEN SA                | 52.5                                    | 0.      | 103.6      | 29.8   | 0.                  | 0.     |
| AFRICA                  | 0.                                      | 0.      | 123.9      | 0.     | 0.                  | 0.     |
| EGYPT                   | 0.                                      | 0.      | 123.9      | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE      | 13.7                                    | 0.      | 55.7       | 1.7    | 0.                  | 0.     |
| CHILE                   | 13.7                                    | 0.      | 32.5       | 0.     | 0.                  | 0.     |
| PANAMA                  | 0.                                      | 0.      | 0.         | 1.7    | 0.                  | 0.     |
| SALVADOR                | 0.                                      | 0.      | 23.2       | 0.     | 0.                  | 0.     |
| TOTAL KNOWN             | 310.6                                   | 509.3   | 2002.0     | 1626.6 | 33.0                | 49.0   |
| TOTAL UNKNOWN           | 4.0                                     | 15.0    | 0.         | 0.     | -6.0                | 0.     |
| TOTAL KNOWN & UNKNOWN   | 314.6                                   | 524.3   | 2002.0     | 1626.6 | 27.0                | 49.0   |
| EXPORTS FOR OWN ACCT    |   |         | 0.         | 24.8   |                     |        |
| OPTIONAL ORIGIN         | 0.                                      | 0.      |            |        | 0.                  | 0.     |

WHEAT - DURUM MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|--------------------|---|---------|------------|--------|---------------------|--------|
|                    | OUTSTANDING SALES: ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                    | THIS WEEK:                              | YR AGO: | THIS WEEK: | YR AGO | THIS WEEK:          | YR AGO |
| EUROPEAN COMMUNITY | 0.                                      | 0.      | 179.0      | 129.7  | 0.                  | 35.0   |
| BELGIUM            | 0.                                      | 0.      | 6.5        | 19.7   | 0.                  | 0.     |
| GERMANY, FR        | 0.                                      | 0.      | 5.4        | 0.     | 0.                  | 0.     |
| ITALY              | 0.                                      | 0.      | 90.6       | 14.4   | 0.                  | 35.0   |
| NETHERLANDS        | 0.                                      | 0.      | 67.2       | 95.6   | 0.                  | 0.     |
| PORTUGAL           | 0.                                      | 0.      | 9.3        | 0.     | 0.                  | 0.     |

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## WHEAT - DURUM

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION           | CURRENT MARKETING YEAR                                    |         |            |        | NEXT MARKETING YEAR |        |
|-----------------------|---|---------|------------|--------|---------------------|--------|
|                       | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                     |        |
|                       | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| OTHER WEST EUROPE     | : 0.  | 0.      | 3.0        | 3.5    | 0.                  | 0.     |
| FINLAND               | : 0.  | 0.      | 3.0        | 3.5    | 0.                  | 0.     |
| EASTERN EUROPE        | : 0.  | 22.0    | 43.8       | 54.5   | 0.                  | 0.     |
| POLAND                | : 0.  | 22.0    | 43.8       | 54.5   | 0.                  | 0.     |
| JAPAN                 | : 0.  | 8.0     | 42.5       | 17.3   | 0.                  | 0.     |
| AFRICA                | : 250.0   | 0.      | 597.2      | 165.0  | 0.                  | 0.     |
| ALGERIA               | : 0.  | 0.      | 396.3      | 161.0  | 0.                  | 0.     |
| REP SAF               | : 0.  | 0.      | 6.3        | 0.     | 0.                  | 0.     |
| SOM REP               | : 0.  | 0.      | 5.2        | 4.0    | 0.                  | 0.     |
| TUNISIA               | : 250.0   | 0.      | 189.4      | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE    | : 37.7  | 15.1    | 191.4      | 144.2  | 6.0                 | 6.0    |
| ARGENT                | : 12.5  | 0.      | 0.         | 0.     | 0.                  | 0.     |
| C RICA                | : 0.  | 0.      | 5.3        | 4.0    | 0.                  | 0.     |
| CHILE                 | : 8.6   | 0.      | 48.6       | 51.6   | 0.                  | 0.     |
| DOM REP               | : 0.  | 0.      | 2.0        | 0.     | 0.                  | 0.     |
| ECUADOR               | : 0.  | 0.      | 9.0        | 2.0    | 0.                  | 0.     |
| GUATHAL               | : 0.  | 3.4     | 9.1        | 11.1   | 0.                  | 0.     |
| HONDURA               | : 0.  | 0.      | 4.7        | 2.8    | 0.                  | 0.     |
| PANAMA                | : 4.5   | 4.5     | 5.0        | 4.6    | 6.0                 | 6.0    |
| SALVADR               | : 0.  | 0.      | 2.6        | 2.0    | 0.                  | 0.     |
| VENEZ                 | : 12.1  | 7.2     | 105.2      | 66.1   | 0.                  | 0.     |
| TOTAL KNOWN           | : 287.7   | 45.1    | 1056.8     | 514.3  | 6.0                 | 41.0   |
| TOTAL UNKNOWN         | : 1.9   | 190.0   | 22.1       | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN | : 289.5   | 235.1   | 1078.9     | 514.3  | 6.0                 | 41.0   |
| EXPORTS FOR OWN ACCT  | :   |         | 9.9        | .1     |                     |        |
| OPTIONAL ORIGIN       | : 0.  | 0.      |            |        | 0.                  | 0.     |

## ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR                                    |         |            |        | NEXT MARKETING YEAR |        |
|--------------------|---|---------|------------|--------|---------------------|--------|
|                    | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                     |        |
|                    | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY | : 15.0  | 73.3    | 777.3      | 853.9  | 0.                  | 35.0   |
| BELGIUM            | : 0.  | 0.      | 50.8       | 45.2   | 0.                  | 0.     |
| FRANCE             | : 0.  | 0.      | .8         | 1.1    | 0.                  | 0.     |
| GERM, FR           | : 0.  | 0.      | 22.8       | 0.     | 0.                  | 0.     |
| ITALY              | : 15.0  | 28.1    | 367.2      | 173.9  | 0.                  | 35.0   |
| NETHLDOS           | : 0.  | 10.2    | 179.3      | 244.6  | 0.                  | 0.     |
| PORTUGL            | : 0.  | 35.0    | 140.7      | 389.2  | 0.                  | 0.     |
| SPAIN              | : 0.  | 0.      | 7.0        | 0.     | 0.                  | 0.     |
| U KING             | : 0.  | 0.      | 8.7        | 0.     | 0.                  | 0.     |
| OTHER WEST EUROPE  | : 110.0   | 25.0    | 160.2      | 66.5   | 0.                  | 12.5   |

SEE INSIDE FRONT COVER FOR EXPLANATION



## ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                                      |                   |        |                     | NEXT MARKETING YEAR |       |
|-------------------------|---|-------------------|--------|---------------------|---------------------|-------|
|                         | : OUTSTANDING SALES: ACCUMULATED EXPORTS: OUTSTANDING SALES |                   |        |                     |                     |       |
|                         | : THIS WEEK: YR AGO:  | THIS WEEK: YR AGO |        | : THIS WEEK: YR AGO |                     |       |
| CYPRUS                  | : 10.0  | 0.                | 0.     | 10.7                | 0.                  | 0.    |
| FINLAND                 | : 0.  | 0.                | 6.1    | 40.7                | 0.                  | 0.    |
| MALTA                   | : 0.  | 0.                | 24.5   | 15.1                | 0.                  | 0.    |
| NORWAY                  | : 0.  | 25.0              | 79.7   | 0.                  | 0.                  | 12.5  |
| TURKEY                  | : 100.0   | 0.                | 50.0   | 0.                  | 0.                  | 0.    |
| EASTERN EUROPE          | : 66.1  | 22.0              | 354.8  | 54.5                | 0.                  | 0.    |
| POLAND                  | : 0.  | 22.0              | 43.8   | 54.5                | 0.                  | 0.    |
| YUGOSLV                 | : 66.1  | 0.                | 311.0  | 0.                  | 0.                  | 0.    |
| U.S.S.R.                | : 0.  | 10.7              | 0.     | 139.3               | 0.                  | 0.    |
| JAPAN                   | : 356.7   | 312.5             | 1613.4 | 1650.5              | 0.                  | 0.    |
| CHINA                   | : 0.  | 60.0              | 0.     | 520.6               | 0.                  | 0.    |
| TAIWAN                  | : 266.0   | 339.0             | 359.3  | 327.6               | 144.0               | 185.0 |
| OTHER ASIA AND OCEANIA: | 501.4   | 840.2             | 3354.3 | 2523.4              | 0.                  | 30.5  |
| BANGLADH                | : 0.  | 0.                | 384.6  | 125.7               | 0.                  | 0.    |
| HONG KONG               | : 22.5  | 14.6              | 45.8   | 53.2                | 0.                  | 0.    |
| INDONESIA               | : 0.  | 0.                | 440.8  | 227.0               | 0.                  | 0.    |
| IRAQ                    | : 55.0  | 0.                | 327.9  | 173.0               | 0.                  | 0.    |
| ISRAEL                  | : 131.1   | 121.9             | 262.3  | 211.3               | 0.                  | 30.5  |
| JORDAN                  | : 0.  | 75.0              | 150.7  | 80.9                | 0.                  | 0.    |
| KOR REP                 | : 138.0   | 168.5             | 812.7  | 868.6               | 0.                  | 0.    |
| LEBANON                 | : 0.  | 0.                | 42.9   | 0.                  | 0.                  | 0.    |
| MALAYSIA                | : 20.0  | 0.                | 47.2   | 28.8                | 0.                  | 0.    |
| PAKISTAN                | : 0.  | 253.0             | 73.8   | 323.0               | 0.                  | 0.    |
| PHIL                    | : 71.8  | 25.4              | 455.5  | 313.1               | 0.                  | 0.    |
| SINGAPORE               | : 0.  | 0.                | 8.1    | 12.3                | 0.                  | 0.    |
| SRI LANKA               | : 0.  | 181.8             | 150.6  | 0.                  | 0.                  | 0.    |
| SOUTH ASIA              | : 0.  | 0.                | 6.9    | 7.7                 | 0.                  | 0.    |
| SYRIA                   | : 0.  | 0.                | 0.     | 27.1                | 0.                  | 0.    |
| THAILAND                | : 10.5  | 0.                | 41.0   | 42.0                | 0.                  | 0.    |
| YEMEN SA                | : 52.5  | 0.                | 103.6  | 29.8                | 0.                  | 0.    |
| AFRICA                  | : 684.0   | 761.0             | 4227.5 | 2230.4              | 50.0                | 0.    |
| ALGERIA                 | : 213.0   | 398.7             | 902.4  | 201.0               | 0.                  | 0.    |
| BENIN                   | : 10.0  | 0.                | 20.5   | 0.                  | 0.                  | 0.    |
| CAMBODIA                | : 0.  | 0.                | 7.0    | 0.                  | 0.                  | 0.    |
| EGYPT                   | : 0.  | 182.5             | 1361.6 | 529.2               | 0.                  | 0.    |
| ETHIOPIA                | : 5.6   | 0.                | 0.     | 0.                  | 0.                  | 0.    |
| GHANA                   | : 0.  | 48.0              | 0.     | 0.                  | 0.                  | 0.    |
| KENYA                   | : 0.  | 0.                | 68.6   | 82.3                | 0.                  | 0.    |
| LESOTHO                 | : 0.  | 0.                | 1.3    | 11.4                | 0.                  | 0.    |
| LIBERIA                 | : 0.  | 3.1               | 9.5    | 2.0                 | 0.                  | 0.    |
| MOROCCO                 | : 0.  | 0.                | 440.3  | 269.2               | 0.                  | 0.    |
| MOZAMBIQUE              | : 0.  | 0.                | 50.2   | 0.                  | 0.                  | 0.    |
| NIGER                   | : 0.  | 0.                | *      | 0.                  | 0.                  | 0.    |
| NIGERIA                 | : 14.4  | 128.7             | 625.8  | 687.8               | 0.                  | 0.    |
| REPUBLIC OF SAHARA      | : 0.  | 0.                | 168.2  | 26.9                | 0.                  | 0.    |
| RWANDA                  | : 0.  | 0.                | 4.4    | 0.                  | 0.                  | 0.    |
| SENEGAL                 | : 50.0  | 0.                | 0.     | 0.                  | 50.0                | 0.    |
| SUDAN                   | : 0.  | 0.                | 17.9   | 14.5                | 0.                  | 0.    |
| SOMALIA                 | : 0.  | 0.                | 9.6    | 11.8                | 0.                  | 0.    |
| SUDAN                   | : 51.0  | 0.                | 144.7  | 210.9               | 0.                  | 0.    |
| TANZANIA                | : 0.  | 0.                | 17.5   | 0.                  | 0.                  | 0.    |

## ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                       | : | CURRENT MARKETING YEAR                                    |         |            |         | :NEXT MARKETING YEAR |        |
|-----------------------|---|---|---------|------------|---------|----------------------|--------|
|                       | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                      |        |
| DESTINATION           | : | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO  | :THIS WEEK:          | YR AGO |
| TOGO                  | : | 0.  | 0.      | 0.         | 13.2    | 0.                   | 0.     |
| TUNISIA               | : | 325.0   | 0.      | 284.3      | 46.2    | 0.                   | 0.     |
| ZAIRE                 | : | 15.0  | 0.      | 65.5       | 57.3    | 0.                   | 0.     |
| ZAMBIA                | : | 0.  | 0.      | 28.0       | 38.4    | 0.                   | 0.     |
| ZIMBABWE              | : | 0.  | 0.      | 0.         | 28.4    | 0.                   | 0.     |
|                       | : |   |         |            |         |                      |        |
| WESTERN HEMISPHERE    | : | 536.5   | 675.4   | 2819.9     | 2922.1  | 46.0                 | 153.7  |
| ARGENT                | : | 12.5  | 0.      | 0.         | 0.      | 0.                   | 0.     |
| BARBADO               | : | 5.1   | 7.2     | 9.0        | 6.5     | 0.                   | 0.     |
| BELIZE                | : | 2.7   | 0.      | 5.5        | 0.      | 0.                   | 0.     |
| BOLIVIA               | : | 0.  | 0.      | 172.1      | 114.2   | 0.                   | 0.     |
| BRAZIL                | : | 88.5  | 66.0    | 549.1      | 654.6   | 0.                   | 0.     |
| C RICA                | : | 0.  | .7      | 52.0       | 70.5    | 0.                   | 0.     |
| CHILE                 | : | 31.5  | 0.      | 107.8      | 463.0   | 0.                   | 0.     |
| COLOMB                | : | 30.7  | 81.0    | 253.2      | 297.6   | 0.                   | 3.0    |
| DOM REP               | : | 0.  | 0.      | 135.0      | 151.0   | 0.                   | 0.     |
| ECUADOR               | : | 180.0   | 187.0   | 198.4      | 239.9   | 0.                   | 40.0   |
| F W INO               | : | 0.  | 0.      | .4         | 0.      | 0.                   | 0.     |
| GUATMAL               | : | 0.  | 15.7    | 95.6       | 120.5   | 0.                   | 0.     |
| GUYANA                | : | 0.  | 0.      | 22.3       | 0.      | 0.                   | 0.     |
| HAITI                 | : | 15.6  | 30.0    | 72.4       | 80.5    | 0.                   | 0.     |
| HONDURA               | : | 0.  | 0.      | 96.2       | 71.7    | 0.                   | 0.     |
| JAMAICA               | : | 0.  | 13.5    | 63.6       | 65.9    | 0.                   | 0.     |
| LW WW I               | : | 7.9   | 14.5    | 14.2       | 11.8    | 0.                   | 0.     |
| N ANTIL               | : | 2.2   | 12.3    | 7.7        | 3.0     | 0.                   | 0.     |
| PANAMA                | : | 35.5  | 40.2    | 51.5       | 40.7    | 46.0                 | 45.0   |
| PERU                  | : | 2.5   | 3.2     | 204.9      | 138.9   | 0.                   | 0.     |
| SALVADR               | : | 0.  | 0.      | 135.0      | 98.2    | 0.                   | 0.     |
| SURINAM               | : | 2.8   | 2.8     | 10.9       | 2.8     | 0.                   | 0.     |
| TRINID                | : | 34.1  | 77.2    | 56.4       | 53.9    | 0.                   | 65.7   |
| URUGUAY               | : | 0.  | 0.      | 49.7       | 0.      | 0.                   | 0.     |
| VENEZ                 | : | 84.9  | 124.2   | 456.8      | 237.1   | 0.                   | 0.     |
| TOTAL KNOWN           | : | 2535.7  | 3119.1  | 13666.8    | 11288.9 | 240.0                | 416.7  |
| TOTAL UNKNOWN         | : | 265.6   | 654.1   | 22.1       | 18.0    | -6.0                 | 0.     |
| TOTAL KNOWN & UNKNOWN | : | 2801.3  | 3773.2  | 13688.9    | 11306.9 | 234.0                | 416.7  |
| EXPORTS FOR OWN ACCT  | : |   |         | 17.8       | 103.5   |                      |        |
| OPTIONAL ORIGIN       | : | 0.  | 0.      |            |         | 0.                   | 0.     |

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WHEAT PRODUCTS MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN COMMUNITY     | .1                     | .1     | .5                  | .3     | 0.                  | 0.     |
| BELGIUM                | *                      | 0.     | 0.                  | *      | 0.                  | 0.     |
| DENMARK                | 0.                     | *      | .1                  | *      | 0.                  | 0.     |
| NETHLS                 | .1                     | .1     | .4                  | .3     | 0.                  | 0.     |
| PORTUGL                | 0.                     | 0.     | *                   | 0.     | 0.                  | 0.     |
| U KING                 | *                      | 0.     | *                   | 0.     | 0.                  | 0.     |
| OTHER WEST EUROPE      | 0.                     | 0.     | .2                  | .2     | 0.                  | 0.     |
| ICELAND                | 0.                     | 0.     | .2                  | .2     | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA | 77.3                   | 4.6    | 72.0                | 10.2   | 0.                  | 0.     |
| BAHRAIN                | 0.                     | *      | *                   | *      | 0.                  | 0.     |
| GUAM                   | 0.                     | *      | .9                  | .7     | 0.                  | 0.     |
| IRAQ                   | 26.3                   | 0.     | 39.1                | 0.     | 0.                  | 0.     |
| ISRAEL                 | 0.                     | 4.1    | 0.                  | 1.4    | 0.                  | 0.     |
| JORDAN                 | *                      | *      | *                   | 3.7    | 0.                  | 0.     |
| KUWAIT                 | 0.                     | 0.     | *                   | 0.     | 0.                  | 0.     |
| LEBANON                | 0.                     | .1     | 0.                  | .1     | 0.                  | 0.     |
| MALAYSIA               | 0.                     | 0.     | *                   | *      | 0.                  | 0.     |
| PHIL                   | 0.                     | .1     | *                   | *      | 0.                  | 0.     |
| QATAR                  | *                      | 0.     | *                   | *      | 0.                  | 0.     |
| S ARAB                 | *                      | .1     | .1                  | *      | 0.                  | 0.     |
| SYRIA                  | 0.                     | 0.     | 0.                  | 3.0    | 0.                  | 0.     |
| THAILND                | .1                     | .1     | .2                  | .1     | 0.                  | 0.     |
| T PAC I                | *                      | .1     | .9                  | .9     | 0.                  | 0.     |
| U AR EM                | .1                     | *      | .1                  | .2     | 0.                  | 0.     |
| YEMEN SA               | 50.8                   | 0.     | 30.5                | 0.     | 0.                  | 0.     |
| AFRICA                 | 320.3                  | 196.3  | 385.1               | 83.8   | 0.                  | 0.     |
| EGYPT                  | 275.6                  | 164.7  | 318.1               | 17.6   | 0.                  | 0.     |
| KENYA                  | 0.                     | 0.     | 0.                  | 4.3    | 0.                  | 0.     |
| MALI                   | 0.                     | 27.5   | 0.                  | 0.     | 0.                  | 0.     |
| RWANDA                 | 0.                     | 1.3    | 0.                  | 0.     | 0.                  | 0.     |
| SOM REP                | 0.                     | 2.7    | 16.9                | 14.5   | 0.                  | 0.     |
| SUDAN                  | 0.                     | 0.     | 34.6                | 47.3   | 0.                  | 0.     |
| ZAIRE                  | 44.8                   | 0.     | 15.5                | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE     | .4                     | .4     | 1.1                 | 1.2    | 0.                  | 0.     |
| BAHAMAS                | *                      | .1     | .2                  | .2     | 0.                  | 0.     |
| BELIZE                 | *                      | 0.     | *                   | *      | 0.                  | 0.     |
| BERMUDA                | *                      | 0.     | *                   | *      | 0.                  | 0.     |
| COLOMB                 | .1                     | .1     | .2                  | .4     | 0.                  | 0.     |
| HAITI                  | 0.                     | 0.     | *                   | *      | 0.                  | 0.     |
| JAMAICA                | 0.                     | *      | *                   | .1     | 0.                  | 0.     |
| LW WW I                | 0.                     | 0.     | *                   | *      | 0.                  | 0.     |
| N ANTIL                | .1                     | 0.     | .2                  | .1     | 0.                  | 0.     |
| PANAMA                 | 0.                     | .1     | 0.                  | .2     | 0.                  | 0.     |
| SALVADR                | .1                     | 0.     | *                   | *      | 0.                  | 0.     |
| VIRGIN I               | .1                     | .1     | .3                  | .3     | 0.                  | 0.     |
| TOTAL KNOWN            | 398.1                  | 201.3  | 458.9               | 95.8   | 0.                  | 0.     |
| TOTAL UNKNOWN          | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN  | 398.1                  | 201.3  | 458.9               | 95.8   | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN        | 0.                     | 0.     |                     |        | 0.                  | 0.     |

SEE INSIDE FRONT COVER FOR EXPLANATION

## BARLEY - UNMILLED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                         | : | CURRENT MARKETING YEAR                                    |         |             |        | :NEXT MARKETING YEAR |        |
|-------------------------|---|---|---------|-------------|--------|----------------------|--------|
|                         | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |        |                      |        |
| DESTINATION             | : | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
|                         | : |   |         |             |        |                      |        |
| OTHER WEST EUROPE       | : | 29.0  | .7      | 0.          | 0.     | 0.                   | 0.     |
| CYPRUS                  | : | 29.0  | 0.      | 0.          | 0.     | 0.                   | 0.     |
|                         | : |   |         |             |        |                      |        |
| EASTERN EUROPE          | : | 100.0   | 0.      | 0.          | 59.6   | 0.                   | 0.     |
| BULGAR                  | : | 0.  | 0.      | 0.          | 59.6   | 0.                   | 0.     |
| ROMANIA                 | : | 100.0   | 0.      | 0.          | 0.     | 0.                   | 0.     |
|                         | : |   |         |             |        |                      |        |
| JAPAN                   | : | 0.  | 22.9    | 33.6        | 101.2  | 0.                   | 0.     |
|                         | : |   |         |             |        |                      |        |
| TAIWAN                  | : | 25.0  | 50.0    | 50.8        | 50.2   | 0.                   | 0.     |
|                         | : |   |         |             |        |                      |        |
| OTHER ASIA AND OCEANIA: | : | 172.4   | 0.      | 894.1       | 41.9   | 0.                   | 0.     |
| ISRAEL                  | : | 0.  | 0.      | 31.1        | 0.     | 0.                   | 0.     |
| S ARAB                  | : | 172.4   | 0.      | 863.0       | 41.9   | 0.                   | 0.     |
|                         | : |   |         |             |        |                      |        |
| WESTERN HEMISPHERE      | : | 0.  | 1.2     | 19.5        | 46.2   | 0.                   | 0.     |
| C RICA                  | : | 0.  | 1.2     | 1.3         | 0.     | 0.                   | 0.     |
| COLOMB                  | : | 0.  | 0.      | 18.2        | 45.7   | 0.                   | 0.     |
|                         | : |   |         |             |        |                      |        |
| TOTAL KNOWN             | : | 326.4   | 74.7    | 998.0       | 299.1  | 0.                   | 0.     |
| TOTAL UNKNOWN           | : | 15.1  | 1.4     | 5.6         | 0.     | 0.                   | 0.     |
|                         | : |   |         |             |        |                      |        |
| TOTAL KNOWN & UNKNOWN   | : | 341.5   | 76.2    | 1003.6      | 299.1  | 0.                   | 0.     |
| EXPORTS FOR OWN ACCT    | : |   |         | 3.0         | 43.9   |                      |        |
| OPTIONAL ORIGIN         | : | 0.  | 0.      |             |        | 0.                   | 0.     |

## CORN - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                    | : | CURRENT MARKETING YEAR                                    |       |                   |        | :NEXT MARKETING YEAR |    |
|--------------------|---|---|-------|-------------------|--------|----------------------|----|
|                    | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |       |                   |        |                      |    |
| DESTINATION        | : | :THIS WEEK: YR AGO:                                       |       | THIS WEEK: YR AGO |        | :THIS WEEK: YR AGO   |    |
|                    | : |   |       |                   |        |                      |    |
| EUROPEAN COMMUNITY | : | 133.4   | 365.0 | 269.0             | 1391.4 | 0.                   | 0. |
| BELGIUM            | : | 0.  | 0.    | 0.                | 371.0  | 0.                   | 0. |
| GERM, FR           | : | 95.0  | 0.    | 5.5               | 0.     | 0.                   | 0. |
| ITALY              | : | 10.0  | 12.7  | 15.8              | 11.0   | 0.                   | 0. |
| NETHLDS            | : | 28.4  | 17.8  | 29.6              | 34.7   | 0.                   | 0. |
| PORTUGL            | : | 0.  | 78.0  | 158.1             | 460.0  | 0.                   | 0. |
| SPAIN              | : | 0.  | 256.5 | 39.3              | 479.3  | 0.                   | 0. |
| U KING             | : | 0.  | 0.    | 20.7              | 35.4   | 0.                   | 0. |
|                    | : |   |       |                   |        |                      |    |
| OTHER WEST EUROPE  | : | 2.5   | 2.6   | .8                | 7.1    | 0.                   | 0. |
| CYPRUS             | : | 0.  | 0.    | 0.                | 6.4    | 0.                   | 0. |
| ICELAND            | : | 2.5   | 2.6   | .8                | .7     | 0.                   | 0. |
|                    | : |   |       |                   |        |                      |    |
| EASTERN EUROPE     | : | 198.5   | 222.5 | 97.5              | 303.1  | 0.                   | 0. |
| BULGAR             | : | 0.  | 108.2 | 0.                | 71.8   | 0.                   | 0. |
| GERM DR            | : | 198.5   | 105.6 | 97.5              | 135.4  | 0.                   | 0. |
| ROMANIA            | : | 0.  | 8.6   | 0.                | 95.9   | 0.                   | 0. |
|                    | : |   |       |                   |        |                      |    |

SEE INSIDE FRONT COVER FOR EXPLANATION



## CORN - UNMILLED

MARKETING YEAR 09/01 - 03/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                  |         |            |         | NEXT MARKETING YEAR |         |
|-------------------------|---|---------|------------|---------|---------------------|---------|
|                         | OUTSTANDING SALES: ACCUMULATED EXPORTS: |         |            |         | OUTSTANDING SALES   |         |
|                         | THIS WEEK:                              | YR AGO: | THIS WEEK: | YR AGO: | THIS WEEK:          | YR AGO: |
| U.S.S.R.                | 0.                                      | 2318.8  | 0.         | 1162.3  | 0.                  | 0.      |
| JAPAN                   | 1443.4                                  | 2977.8  | 2629.4     | 2077.9  | 0.                  | 0.      |
| CHINA                   | 0.                                      | 0.      | 31.5       | 0.      | 0.                  | 0.      |
| TAIWAN                  | 1507.0                                  | 1091.0  | 378.1      | 564.9   | 0.                  | 0.      |
| OTHER ASIA AND OCEANIA: | 631.0                                   | 706.7   | 918.2      | 665.8   | 0.                  | 0.      |
| IRAQ                    | 50.3                                    | 0.      | 150.3      | 0.      | 0.                  | 0.      |
| ISRAEL                  | 66.0                                    | 48.3    | 30.4       | 23.1    | 0.                  | 0.      |
| JORDAN                  | 31.6                                    | 75.0    | 36.3       | 22.0    | 0.                  | 0.      |
| KOR REP                 | 405.0                                   | 315.4   | 545.3      | 484.5   | 0.                  | 0.      |
| KUWAIT                  | 0.                                      | 0.      | 22.5       | 0.      | 0.                  | 0.      |
| LEBANON                 | 0.                                      | 0.      | 34.1       | 14.0    | 0.                  | 0.      |
| S ARAB                  | 18.0                                    | 268.0   | 94.5       | 43.7    | 0.                  | 0.      |
| SYRIA                   | 60.0                                    | 0.      | 0.         | 65.3    | 0.                  | 0.      |
| U AR EM                 | 0.                                      | 0.      | 4.7        | 11.0    | 0.                  | 0.      |
| YEMEN SA                | 0.                                      | 0.      | 0.         | 2.3     | 0.                  | 0.      |
| AFRICA                  | 256.9                                   | 52.9    | 1058.9     | 868.6   | 0.                  | 0.      |
| ALGERIA                 | 36.1                                    | 0.      | 328.0      | 108.9   | 0.                  | 0.      |
| CNRY I                  | 0.                                      | 0.      | 0.         | 22.8    | 0.                  | 0.      |
| EGYPT                   | 220.8                                   | 50.0    | 649.3      | 680.8   | 0.                  | 0.      |
| MOZAMBQ                 | 0.                                      | 0.      | 11.3       | 0.      | 0.                  | 0.      |
| NIGERIA                 | 0.                                      | 2.9     | 0.         | 7.4     | 0.                  | 0.      |
| TUNISIA                 | 0.                                      | 0.      | 70.3       | 48.7    | 0.                  | 0.      |
| WESTERN HEMISPHERE      | 900.9                                   | 999.7   | 1152.2     | 446.3   | 0.                  | 31.4    |
| BARBADO                 | 13.0                                    | 9.2     | 6.0        | 7.3     | 0.                  | 0.      |
| BRAZIL                  | 605.6                                   | 412.0   | 285.9      | 0.      | 0.                  | 0.      |
| CANAOA                  | 20.6                                    | 2.1     | 190.1      | 49.8    | 0.                  | 0.      |
| CHILE                   | 25.0                                    | 0.      | 54.3       | 0.      | 0.                  | 0.      |
| DOM REP                 | 56.6                                    | 40.4    | 34.8       | 24.4    | 0.                  | 0.      |
| GUATMAL                 | 14.9                                    | 0.      | 41.2       | 0.      | 0.                  | 0.      |
| HAITI                   | 0.                                      | 0.      | 1.4        | 1.1     | 0.                  | 0.      |
| JAMAICA                 | 9.3                                     | 18.0    | 23.9       | 12.3    | 0.                  | 0.      |
| LW WW I                 | 1.1                                     | .3      | 1.4        | 1.2     | 0.                  | 0.      |
| MEXICO                  | 79.1                                    | 357.8   | 416.3      | 281.3   | 0.                  | 0.      |
| N ANTIL                 | 5.6                                     | 0.      | 1.5        | 0.      | 0.                  | 0.      |
| PANAMA                  | 2.3                                     | 8.6     | 4.5        | 17.5    | 0.                  | 0.      |
| PERU                    | 30.0                                    | 40.0    | 50.0       | 29.4    | 0.                  | 0.      |
| SALVADR                 | 6.8                                     | 0.      | 13.0       | 0.      | 0.                  | 0.      |
| SURINAM                 | 2.8                                     | 0.      | 3.8        | 0.      | 0.                  | 0.      |
| TRINID                  | 28.3                                    | 111.4   | 24.3       | 22.0    | 0.                  | 31.4    |
| TOTAL KNOWN             | 5073.5                                  | 8736.9  | 6535.6     | 7487.4  | 0.                  | 31.4    |
| TOTAL UNKNOWN           | 923.0                                   | 842.5   | 0.         | 0.      | 0.                  | 0.      |
| TOTAL KNOWN & UNKNOWN   | 5996.5                                  | 9579.4  | 6535.6     | 7487.4  | 0.                  | 31.4    |
| EXPORTS FOR OWN ACCT    |   |         | 34.6       | 154.8   |                     |         |
| OPTIONAL ORIGIN         | 14.3                                    | 69.9    |            |         | 0.                  | 0.      |

IN ORDER TO PROVIDE A MORE MEANINGFUL COMPARISON WITH CURRENT MARKETING YEAR ACTIVITY, YEAR AGO EXPORT DATA HAVE BEEN ADJUSTED TO INCLUDE 2,059.3 MT OF CORN. THIS AMOUNT WAS REPORTED AS EXPORTED DURING THE PERIOD 8/30/85 - 9/30/85.

RYE - UNMILLED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION           | CURRENT MARKETING YEAR                  |    |                   |    | NEXT MARKETING YEAR |    |
|-----------------------|---|----|-------------------|----|---------------------|----|
|                       | OUTSTANDING SALES: ACCUMULATED EXPORTS: |    |                   |    | OUTSTANDING SALES   |    |
|                       | THIS WEEK: YR AGO:                      |    | THIS WEEK: YR AGO |    | THIS WEEK: YR AGO   |    |
| OTHER WEST EUROPE     | 0.                                      | 0. | 4.8               | 0. | 0.                  | 0. |
| FINLAND               | 0.                                      | 0. | 4.8               | 0. | 0.                  | 0. |
| TOTAL KNOWN           | 0.                                      | 0. | 4.8               | 0. | 0.                  | 0. |
| TOTAL UNKNOWN         | 0.                                      | 0. | 0.                | 0. | 0.                  | 0. |
| TOTAL KNOWN & UNKNOWN | 0.                                      | 0. | 4.8               | 0. | 0.                  | 0. |
| EXPORTS FOR OWN ACCT  |   |    | 0.                | 0. |                     |    |
| OPTIONAL ORIGIN       | 0.                                      | 0. |                   |    | 0.                  | 0. |

OATS - UNMILLED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                       | CURRENT MARKETING YEAR |    |                     |    | NEXT MARKETING YEAR |    |
|-----------------------|------------------------|----|---------------------|----|---------------------|----|
|                       | OUTSTANDING SALES      |    | ACCUMULATED EXPORTS |    | OUTSTANDING SALES   |    |
| DESTINATION           | THIS WEEK: YR AGO      |    | THIS WEEK: YR AGO   |    | THIS WEEK: YR AGO   |    |
| WESTERN HEMISPHERE    | *                      | *  | 2.1                 | .2 | 0.                  | 0. |
| JAMAICA               | 0.                     | *  | .1                  | .1 | 0.                  | 0. |
| PANAMA                | *                      | 0. | 2.0                 | .1 | 0.                  | 0. |
| TOTAL KNOWN           | *                      | *  | 2.1                 | .2 | 0.                  | 0. |
| TOTAL UNKNOWN         | 0.                     | 0. | 0.                  | 0. | 0.                  | 0. |
| TOTAL KNOWN & UNKNOWN | *                      | *  | 2.1                 | .2 | 0.                  | 0. |
| EXPORTS FOR OWN ACCT  |                        |    | 0.                  | 0. |                     |    |
| OPTIONAL ORIGIN       | 0.                     | 0. |                     |    | 0.                  | 0. |

### GRAIN SORGHUMS - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR                  |         |            |         | NEXT MARKETING YEAR |         |
|--------------------|---|---------|------------|---------|---------------------|---------|
|                    | OUTSTANDING SALES: ACCUMULATED EXPORTS: |         |            |         | OUTSTANDING SALES   |         |
|                    | THIS WEEK:                              | YR AGO: | THIS WEEK: | YR AGO: | THIS WEEK:          | YR AGO: |
| EUROPEAN COMMUNITY | 0.                                      | 14.0    | 63.8       | 0.      | 0.                  | 0.      |
| PORTUGAL           | 0.                                      | 14.0    | 63.8       | 0.      | 0.                  | 0.      |
| OTHER WEST EUROPE  | 0.                                      | 0.      | 0.         | 12.8    | 0.                  | 0.      |
| JAPAN              | 538.7                                   | 604.2   | 619.8      | 1097.3  | 0.                  | 0.      |
| TAIWAN             | 65.0                                    | 0.      | 193.9      | 92.4    | 0.                  | 0.      |

SEE INSIDE FRONT COVER FOR EXPLANATION

## GRAIN SORGHUMS - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                         | CURRENT MARKETING YEAR                                    |         |            |        | :NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|--------|----------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                      |        |
| DESTINATION             | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
| OTHER ASIA AND OCEANIA: | 17.8  | 86.4    | 94.6       | 101.7  | 0.                   | 0.     |
| ISRAEL :                | 17.8  | 86.4    | 94.6       | 101.7  | 0.                   | 0.     |
| :                       |   |         |            |        |                      |        |
| WESTERN HEMISPHERE :    | 17.8  | 47.9    | 8.0        | 335.8  | 0.                   | 0.     |
| COLOMB :                | 0.  | 0.      | 0.         | 65.7   | 0.                   | 0.     |
| MEXICO :                | 17.8  | 12.6    | 8.0        | 0.     | 0.                   | 0.     |
| VENEZ :                 | 0.  | 35.3    | 0.         | 270.1  | 0.                   | 0.     |
| TOTAL KNOWN :           | 639.3   | 752.5   | 980.1      | 1640.1 | 0.                   | 0.     |
| TOTAL UNKNOWN :         | 25.4  | 62.8    | 0.         | 0.     | 0.                   | 0.     |
| TOTAL KNOWN & UNKNOWN : | 664.7   | 815.3   | 980.1      | 1640.1 | 0.                   | 0.     |
| EXPORTS FOR OWN ACCT :  |   |         | 0.         | 0.     |                      |        |
| OPTIONAL ORIGIN :       | 25.7  | 434.0   |            |        | 0.                   | 0.     |

IN ORDER TO PROVIDE A MORE MEANINGFUL COMPARISON WITH CURRENT MARKETING YEAR ACTIVITY, YEAR AGO EXPORT DATA HAVE BEEN ADJUSTED TO INCLUDE 763.8 MT OF GRAIN SORGHUM. THIS AMOUNT WAS REPORTED AS EXPORTED DURING THE PERIOD 8/30/85 - 9/30/85.

## SOYBEANS

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                         | : | CURRENT MARKETING YEAR                                    |        |                   |        | :NEXT MARKETING YEAR |    |
|-------------------------|---|---|--------|-------------------|--------|----------------------|----|
|                         | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |        |                   |        |                      |    |
| OESTINATION             | : | :THIS WEEK: YR AGO:                                       |        | THIS WEEK: YR AGO |        | :THIS WEEK: YR AGO   |    |
| EUROPEAN COMMUNITY      | : | 1744.0  | 1116.2 | 2495.3            | 1534.3 | 7.6                  | 0. |
| BELGIUM                 | : | 111.5   | 48.2   | 319.0             | 160.3  | 0.                   | 0. |
| DENMARK                 | : | 14.2  | 28.4   | 14.2              | 14.9   | 0.                   | 0. |
| FRANCE                  | : | 180.2   | 108.9  | 104.8             | 17.3   | 0.                   | 0. |
| GERM, FR                | : | 177.1   | 460.2  | 385.2             | 284.4  | 0.                   | 0. |
| GREECE                  | : | 0.  | 0.     | 36.2              | 32.7   | 0.                   | 0. |
| IRELAND                 | : | 4.0   | 0.     | 4.0               | 0.     | 0.                   | 0. |
| ITALY                   | : | 29.4  | 62.8   | 0.                | 27.9   | 0.                   | 0. |
| NETHLDS                 | : | 546.7   | 149.1  | 882.5             | 622.6  | 7.6                  | 0. |
| PORTUGL                 | : | 105.0   | 102.5  | 145.2             | 18.3   | 0.                   | 0. |
| SPAIN                   | : | 488.9   | 106.0  | 498.2             | 263.2  | 0.                   | 0. |
| U KING                  | : | 86.9  | 50.0   | 106.0             | 92.7   | 0.                   | 0. |
| OTHER WEST EUROPE       | : | 62.2  | 64.0   | 56.2              | 28.1   | 0.                   | 0. |
| AZORES                  | : | 0.  | 0.     | 15.0              | 0.     | 0.                   | 0. |
| NORWAY                  | : | 62.2  | 64.0   | 39.7              | 27.9   | 0.                   | 0. |
| SWITZLD                 | : | 0.  | 0.     | 1.5               | .1     | 0.                   | 0. |
| EASTERN EUROPE          | : | 42.2  | 45.0   | 31.0              | 60.9   | 0.                   | 0. |
| GERM OR                 | : | 2.2   | 0.     | 0.                | 0.     | 0.                   | 0. |
| YUGOSLV                 | : | 40.0  | 45.0   | 31.0              | 60.9   | 0.                   | 0. |
| JAPAN                   | : | 527.1   | 412.3  | 884.1             | 1093.5 | 0.                   | 0. |
| TAIWAN                  | : | 843.0   | 719.0  | 437.5             | 270.1  | 54.0                 | 0. |
| OTHER ASIA AND OCEANIA: | : | 156.5   | 167.5  | 286.2             | 222.6  | 0.                   | 0. |
| INDNSIA                 | : | 0.  | 0.     | 0.                | 26.7   | 0.                   | 0. |
| ISRAEL                  | : | 30.5  | 75.9   | 83.0              | 60.2   | 0.                   | 0. |

SEE INSIDE FRONT COVER FOR EXPLANATION

SOYBEANS MARKETING YEAR 09/01 - 08/31  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION           | CURRENT MARKETING YEAR |         |                      |        | NEXT MARKETING YEAR |        |
|-----------------------|------------------------|---------|----------------------|--------|---------------------|--------|
|                       | :OUTSTANDING SALES:    |         | ACCUMULATED EXPORTS: |        | OUTSTANDING SALES   |        |
|                       | :THIS WEEK:            | YR AGO: | :THIS WEEK:          | YR AGO | :THIS WEEK:         | YR AGO |
| KOR REP               | : 126.0                | 91.6    | 198.6                | 135.8  | 0.                  | 0.     |
| KUWAIT                | : 0.                   | 0.      | 4.6                  | 0.     | 0.                  | 0.     |
| AFRICA                | : 37.4                 | 7.5     | 59.6                 | 11.0   | 0.                  | 0.     |
| EGYPT                 | : 37.4                 | 0.      | 59.6                 | 0.     | 0.                  | 0.     |
| MOROC                 | : 0.                   | 7.5     | 0.                   | 11.0   | 0.                  | 0.     |
| WESTERN HEMISPHERE    | : 113.0                | 99.5    | 244.8                | 165.2  | 8.0                 | 0.     |
| BRAZIL                | : 0.                   | 0.      | 91.0                 | 25.4   | 0.                  | 0.     |
| C RICA                | : 3.0                  | 0.      | 8.4                  | 0.     | 0.                  | 0.     |
| CANADA                | : *                    | 0.      | *                    | 24.2   | 0.                  | 0.     |
| CDLMB                 | : 0.                   | 35.3    | 0.                   | 20.9   | 0.                  | 0.     |
| DOM REP               | : 41.0                 | 16.0    | 6.2                  | 5.1    | 8.0                 | 0.     |
| GUATHAL               | : 0.                   | 12.3    | 0.                   | 0.     | 0.                  | 0.     |
| JAMAICA               | : 0.                   | 0.      | 11.3                 | 15.5   | 0.                  | 0.     |
| MEXICO                | : 3.5                  | 21.9    | 118.6                | 34.9   | 0.                  | 0.     |
| PERU                  | : 15.0                 | 0.      | 0.                   | 0.     | 0.                  | 0.     |
| SALVADR               | : 8.5                  | 0.      | 0.                   | 0.     | 0.                  | 0.     |
| VENEZ                 | : 42.0                 | 14.0    | 9.4                  | 39.2   | 0.                  | 0.     |
| TOTAL KNOWN           | : 3525.4               | 2631.0  | 4494.7               | 3385.7 | 69.6                | 0.     |
| TOTAL UNKNOWN         | : 1027.4               | 1854.2  | 0.                   | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN | : 4552.8               | 4485.1  | 4494.7               | 3385.7 | 69.6                | 0.     |
| EXPORTS FOR OWN ACCT  | :                      |         | 18.4                 | 25.5   |                     |        |
| OPTIONAL ORIGIN       | : 0.                   | 0.      |                      |        | 0.                  | 0.     |

SOYBEAN CAKE AND MEAL MARKETING YEAR 10/01 - 09/30  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR |         |                      |        | NEXT MARKETING YEAR |        |
|--------------------|------------------------|---------|----------------------|--------|---------------------|--------|
|                    | :OUTSTANDING SALES:    |         | ACCUMULATED EXPORTS: |        | OUTSTANDING SALES   |        |
|                    | :THIS WEEK:            | YR AGO: | :THIS WEEK:          | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY | : 827.6                | 360.7   | 385.3                | 333.3  | 0.                  | 0.     |
| BELGIUM            | : 2.0                  | 0.      | 0.                   | 0.     | 0.                  | 0.     |
| FRANCE             | : 38.8                 | 0.      | 0.                   | 0.     | 0.                  | 0.     |
| GERM, FR           | : -16.9                | 16.9    | 48.8                 | 77.7   | 0.                  | 0.     |
| IRELAND            | : 6.0                  | 0.      | 0.                   | 0.     | 0.                  | 0.     |
| ITALY              | : 300.7                | 116.0   | 156.7                | 0.     | 0.                  | 0.     |
| NETHLOS            | : 402.6                | 189.8   | 166.1                | 222.9  | 0.                  | 0.     |
| PORTUGL            | : 10.0                 | 0.      | 0.                   | 0.     | 0.                  | 0.     |
| SPAIN              | : 59.5                 | 33.0    | 0.                   | 23.1   | 0.                  | 0.     |
| U KING             | : 25.0                 | 5.0     | 13.6                 | 9.7    | 0.                  | 0.     |
| OTHER WEST EUROPE  | : 0.                   | 3.0     | 0.                   | 0.     | 0.                  | 0.     |
| MALTA              | : 0.                   | 3.0     | 0.                   | 0.     | 0.                  | 0.     |
| EASTERN EUROPE     | : 56.4                 | 30.0    | 36.8                 | 48.1   | 0.                  | 0.     |
| HUNGARY            | : 35.0                 | 30.0    | 36.8                 | 0.     | 0.                  | 0.     |
| POLAND             | : 0.                   | 0.      | 0.                   | 23.9   | 0.                  | 0.     |

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## SOYBEAN CAKE AND MEAL

MARKETING YEAR 10/01 - 09/30

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                         | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| ROMANIA                 | : 0.                                    | 0.      | 0.         | 24.2   | 0.                  | 0.     |
| YUGOSLV                 | : 21.4                                  | 0.      | 0.         | 0.     | 0.                  | 0.     |
| JAPAN                   | : 3.9                                   | 5.6     | 0.         | 0.     | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 77.1                                    | 16.1    | 81.0       | 25.3   | 0.                  | 0.     |
| AUSTRAL                 | : 0.                                    | 0.      | 0.         | 14.0   | 0.                  | 0.     |
| INDNSIA                 | : 15.0                                  | 0.      | 24.2       | 0.     | 0.                  | 0.     |
| IRAQ                    | : 49.6                                  | 0.      | 29.4       | 0.     | 0.                  | 0.     |
| JORDAN                  | : 0.                                    | 4.6     | 0.         | 0.     | 0.                  | 0.     |
| LEBANON                 | : 12.5                                  | 0.      | 16.0       | 0.     | 0.                  | 0.     |
| N ZEAL                  | : 0.                                    | 1.0     | 0.         | .2     | 0.                  | 0.     |
| PAKISTN                 | : 0.                                    | 0.      | 0.         | 3.0    | 0.                  | 0.     |
| S ARA8                  | : 0.                                    | 10.5    | 11.4       | 8.1    | 0.                  | 0.     |
| AFRICA                  | : 45.2                                  | 19.3    | 34.2       | 0.     | 0.                  | 0.     |
| ALGERIA                 | : 0.                                    | 0.      | 15.9       | 0.     | 0.                  | 0.     |
| EGYPT                   | : 44.0                                  | 18.3    | 18.3       | 0.     | 0.                  | 0.     |
| NIGERIA                 | : .3                                    | 1.0     | 0.         | 0.     | 0.                  | 0.     |
| ZAIRE                   | : .9                                    | 0.      | 0.         | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE      | : 268.2                                 | 368.7   | 196.6      | 174.5  | 2.2                 | 0.     |
| BARBADO                 | : 5.4                                   | 2.4     | 1.3        | 3.0    | 0.                  | 0.     |
| C RICA                  | : 1.6                                   | 2.7     | 3.9        | 0.     | 0.                  | 0.     |
| CANADA                  | : 111.8                                 | 127.1   | 90.7       | 66.7   | 0.                  | 0.     |
| DOM REP                 | : 15.8                                  | 4.3     | 10.3       | 5.5    | 0.                  | 0.     |
| GUATMAL                 | : 13.6                                  | 17.2    | 3.9        | 10.7   | 0.                  | 0.     |
| GUYANA                  | : 0.                                    | 0.      | .3         | .4     | 0.                  | 0.     |
| HAITI                   | : 0.                                    | 0.      | 1.1        | 0.     | 0.                  | 0.     |
| HONDURA                 | : 14.1                                  | 10.3    | 4.5        | 2.2    | 0.                  | 0.     |
| LW MW I                 | : 0.                                    | .2      | .1         | 0.     | 0.                  | 0.     |
| MEXICO                  | : 2.6                                   | 7.1     | 47.3       | 12.1   | 0.                  | 0.     |
| N ANTIL                 | : 0.                                    | 0.      | .3         | 0.     | 0.                  | 0.     |
| PANAMA                  | : 10.7                                  | 8.0     | 7.3        | 2.8    | 2.2                 | 0.     |
| PERU                    | : 17.0                                  | 6.0     | 1.6        | 3.2    | 0.                  | 0.     |
| SALVADR                 | : 9.8                                   | 11.0    | 0.         | 0.     | 0.                  | 0.     |
| SURINAM                 | : 3.5                                   | 0.      | 0.         | 3.2    | 0.                  | 0.     |
| TRINID                  | : 2.5                                   | 0.      | 2.5        | 6.2    | 0.                  | 0.     |
| VENEZ                   | : 60.0                                  | 172.5   | 21.5       | 58.6   | 0.                  | 0.     |
| TOTAL KNOWN             | : 1278.4                                | 803.4   | 733.8      | 581.2  | 2.2                 | 0.     |
| TOTAL UNKNOWN           | : 304.1                                 | 123.3   | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | : 1582.5                                | 926.7   | 733.8      | 581.2  | 2.2                 | 0.     |
| EXPORTS FOR OWN ACCT    | :                                       |         | 4.2        | 27.6   |                     |        |
| OPTIONAL ORIGIN         | : 0.                                    | 0.      |            |        | 0.                  | 0.     |

SEE INSIDE FRONT COVER FOR EXPLANATION

SOYBEAN OIL MARKETING YEAR 10/01 - 09/30  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN COMMUNITY     | 6.5                    | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| NETHLD                 | 6.5                    | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA | 0.                     | 6.2    | 16.4                | 14.5   | 0.                  | 0.     |
| BANGLADH               | 0.                     | 0.     | 6.2                 | 0.     | 0.                  | 0.     |
| PAKISTN                | 0.                     | 0.     | 10.2                | 13.9   | 0.                  | 0.     |
| SO ASIA                | 0.                     | 0.     | 0.                  | .6     | 0.                  | 0.     |
| THAILND                | 0.                     | 6.2    | 0.                  | 0.     | 0.                  | 0.     |
| AFRICA                 | 2.7                    | 3.2    | 2.6                 | 2.5    | 0.                  | 0.     |
| MADAGASR               | 0.                     | 3.2    | 0.                  | 0.     | 0.                  | 0.     |
| MAURIT                 | 2.7                    | 0.     | 2.6                 | 0.     | 0.                  | 0.     |
| ZAMBIA                 | 0.                     | 0.     | 0.                  | 2.5    | 0.                  | 0.     |
| WESTERN HEMISPHERE     | 17.5                   | 31.7   | 26.0                | 22.2   | 0.                  | 2.0    |
| CANADA                 | 1.2                    | 1.8    | 1.4                 | .9     | 0.                  | 0.     |
| COLOMB                 | .3                     | 1.2    | 0.                  | .5     | 0.                  | 0.     |
| DOM REP                | 0.                     | 0.     | 13.3                | 2.1    | 0.                  | 0.     |
| ECUADOR                | 4.1                    | 18.0   | 0.                  | 5.8    | 0.                  | 0.     |
| HAITI                  | 1.5                    | 0.     | 9.6                 | 0.     | 0.                  | 0.     |
| JAMAICA                | *                      | 1.2    | 0.                  | 2.6    | 0.                  | 0.     |
| MEXICO                 | 1.5                    | 3.0    | 0.                  | 9.1    | 0.                  | 0.     |
| PANAMA                 | 6.1                    | 6.1    | 0.                  | .1     | 0.                  | 2.0    |
| TRINID                 | .5                     | .5     | 1.6                 | 0.     | 0.                  | 0.     |
| VENEZ                  | 1.9                    | 0.     | 0.                  | .9     | 0.                  | 0.     |
| TOTAL KNOWN            | 26.6                   | 41.2   | 45.0                | 39.2   | 0.                  | 2.0    |
| TOTAL UNKNOWN          | 29.5                   | 8.3    | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN  | 56.1                   | 49.5   | 45.0                | 39.2   | 0.                  | 2.0    |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN        | 0.                     | 9.7    |                     |        | 0.                  | 0.     |

COTTONSEED CAKE AND MEAL MARKETING YEAR 10/01 - 09/30  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION           | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|-----------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                       | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                       | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| WESTERN HEMISPHERE    | 0.                     | 0.     | 1.9                 | 0.     | 0.                  | 0.     |
| C RICA                | 0.                     | 0.     | 1.9                 | 0.     | 0.                  | 0.     |
| TOTAL KNOWN           | 0.                     | 0.     | 1.9                 | 0.     | 0.                  | 0.     |
| TOTAL UNKNOWN         | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN | 0.                     | 0.     | 1.9                 | 0.     | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT  |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN       | 0.                     | 0.     |                     |        | 0.                  | 0.     |

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COTTONSEED OIL MARKETING YEAR 10/01 - 09/30  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 13, 1986

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN COMMUNITY     | 0.                     | 0.     | 1.0                 | 1.3    | 0.                  | 0.     |
| NETHLOS                | 0.                     | 0.     | 1.0                 | 1.3    | 0.                  | 0.     |
| OTHER WEST EUROPE      | 1.5                    | 1.1    | 0.                  | 0.     | 0.                  | 0.     |
| SWEDEN                 | 1.5                    | 1.1    | 0.                  | 0.     | 0.                  | 0.     |
| JAPAN                  | 6.2                    | 5.2    | .6                  | 1.2    | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA | 0.                     | *      | .3                  | .2     | 0.                  | 0.     |
| KOR REP                | 0.                     | 0.     | .3                  | .2     | 0.                  | 0.     |
| AFRICA                 | .5                     | 0.     | 0.                  | .7     | 0.                  | 0.     |
| EGYPT                  | 0.                     | 0.     | 0.                  | .7     | 0.                  | 0.     |
| REP SAF                | .5                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE     | 4.1                    | 20.8   | 5.5                 | 7.4    | 0.                  | 0.     |
| DOM REP                | 0.                     | 0.     | 0.                  | 3.6    | 0.                  | 0.     |
| GUATMAL                | 0.                     | 0.     | .1                  | 0.     | 0.                  | 0.     |
| HONDURA                | 0.                     | .6     | 0.                  | 0.     | 0.                  | 0.     |
| SALVAOR                | 0.                     | 0.     | 0.                  | 1.4    | 0.                  | 0.     |
| VENEZ                  | 4.1                    | 20.2   | 5.3                 | 2.4    | 0.                  | 0.     |
| TOTAL KNOWN            | 12.3                   | 27.1   | 7.4                 | 10.8   | 0.                  | 0.     |
| TOTAL UNKNOWN          | 2.4                    | 9.6    | .5                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN  | 14.7                   | 36.7   | 7.9                 | 10.8   | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN        | 0.                     | 0.     |                     |        | 0.                  | 0.     |

COTTON - AMERICAN PIMA - RAW, EXTRA LONG STAPLE MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|--------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                    | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                    | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN COMMUNITY | 38.2                   | 41.9   | 3.2                 | 3.7    | 1.1                 | 0.     |
| BELGIUM            | 1.8                    | .3     | .6                  | .8     | 0.                  | 0.     |
| FRANCE             | .8                     | .6     | .8                  | 0.     | 0.                  | 0.     |
| GERM, FR           | 26.6                   | 38.0   | 1.0                 | 2.4    | 1.1                 | 0.     |
| GREECE             | 0.                     | 0.     | .8                  | 0.     | 0.                  | 0.     |
| ITALY              | 6.0                    | 3.0    | 0.                  | .3     | 0.                  | 0.     |
| NETHLOS            | 0.                     | 0.     | 0.                  | .2     | 0.                  | 0.     |
| PORTUGL            | 0.                     | 0.     | *                   | .1     | 0.                  | 0.     |
| SPAIN              | 1.8                    | *      | 0.                  | 0.     | 0.                  | 0.     |
| U KING             | 1.3                    | *      | 0.                  | 0.     | 0.                  | 0.     |
| OTHER WEST EUROPE  | 17.7                   | 7.1    | 0.                  | .3     | 0.                  | 0.     |
| AUSTRIA            | 0.                     | *      | 0.                  | 0.     | 0.                  | 0.     |
| SWITZLD            | 17.7                   | 7.1    | 0.                  | .3     | 0.                  | 0.     |

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COTTON - AMERICAN PIMA - RAW, EXTRA LONG STAPLE      MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES      AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                                    |         |            |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                     |        |
|                         | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EASTERN EUROPE          | : 1.8   | 13.2    | 0.         | 6.3    | 0.                  | 0.     |
| YUGOSLV                 | : 1.8   | 13.2    | 0.         | 6.3    | 0.                  | 0.     |
| JAPAN                   | : 3.5   | 2.2     | .3         | 0.     | 0.                  | 0.     |
| TAIWAN                  | : 0.  | 0.      | 0.         | .1     | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 5.5   | 1.0     | 1.0        | 3.2    | 0.                  | 0.     |
| BANGLAOKH               | : 1.2   | .4      | .5         | 1.3    | 0.                  | 0.     |
| INDNSIA                 | : .5  | 0.      | .2         | .6     | 0.                  | 0.     |
| IRAQ                    | : 1.8   | 0.      | 0.         | 0.     | 0.                  | 0.     |
| KOR REP                 | : 1.6   | .5      | 0.         | .6     | 0.                  | 0.     |
| MALAYSA                 | : .2  | 0.      | 0.         | 0.     | 0.                  | 0.     |
| PAKISTN                 | : .2  | .1      | .3         | .7     | 0.                  | 0.     |
| WESTERN HEMISPHERE      | : .3  | .3      | 0.         | 1.1    | 0.                  | 0.     |
| COLOMB                  | : 0.  | 0.      | 0.         | .4     | 0.                  | 0.     |
| VENEZ                   | : .3  | .3      | 0.         | .7     | 0.                  | 0.     |
| TOTAL KNOWN             | : 66.9  | 65.8    | 4.5        | 14.6   | 1.1                 | 0.     |
| TOTAL UNKNOWN           | : .5  | 0.      | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | : 67.4  | 65.8    | 4.5        | 14.6   | 1.1                 | 0.     |
| EXPORTS FOR OWN ACCT    | : 0.  | 0.      | 0.         | 0.     | 0.                  | 0.     |
| OPTIONAL ORIGIN         | : 0.  | 0.      | 0.         | 0.     | 0.                  | 0.     |

ALL UPLAND COTTON      MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES      AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR                                    |         |            |        | NEXT MARKETING YEAR |        |
|--------------------|---|---------|------------|--------|---------------------|--------|
|                    | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                     |        |
|                    | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY | : 486.2   | 137.8   | 230.0      | 109.8  | 34.0                | 7.1    |
| BELGIUM            | : 10.6  | 1.7     | 20.0       | 2.8    | 0.                  | 0.     |
| DENMARK            | : 1.5   | .8      | 1.0        | 2.2    | 0.                  | 0.     |
| FRANCE             | : 79.5  | 2.6     | 25.9       | 5.4    | 0.                  | 0.     |
| GERM, FR           | : 104.7   | 29.0    | 52.6       | 6.1    | .8                  | 3.5    |
| GREECE             | : 15.2  | 7.4     | 11.9       | 6.3    | 24.3                | 0.     |
| IRELAND            | : 16.8  | 14.9    | 18.1       | 16.2   | 0.                  | 0.     |
| ITALY              | : 142.1   | 53.0    | 59.7       | 37.3   | 5.5                 | 3.5    |
| NETHLS             | : .3  | 0.      | .3         | 0.     | 0.                  | 0.     |
| PORTUGL            | : 53.6  | 12.2    | 15.1       | 4.8    | 2.3                 | 0.     |
| SPAIN              | : 40.6  | 10.4    | 9.5        | 16.2   | 1.1                 | 0.     |
| U KING             | : 21.4  | 5.9     | 15.9       | 12.6   | 0.                  | 0.     |
| OTHER WEST EUROPE  | : 93.4  | 18.6    | 33.9       | 15.5   | 0.                  | .4     |
| FINLAND            | : 8.7   | .2      | 6.2        | 2.3    | 0.                  | 0.     |
| NORWAY             | : 6.3   | 4.6     | 3.3        | 3.5    | 0.                  | 0.     |
| SWEDEN             | : 7.2   | 4.5     | 3.3        | 5.7    | 0.                  | 0.     |
| SWITZLD            | : 44.8  | 9.2     | 7.2        | 4.0    | 0.                  | .4     |

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## ALL UPLAND COTTON

MARKETING YEAR 08/01 - 07/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 RUNNING BALES AS OF NOVEMBER 13, 1986

|                          |   | CURRENT MARKETING YEAR                                    |         |            |        | :NEXT MARKETING YEAR |        |
|--------------------------|---|---|---------|------------|--------|----------------------|--------|
|                          |   | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                      |        |
| DESTINATION              |   | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
| TURKEY                   | : | 26.5  | 0.      | 14.0       | 0.     | 0.                   | 0.     |
| EASTERN EUROPE           | : | 3.8   | 27.9    | 0.         | 12.5   | 0.                   | 0.     |
| HUNGARY                  | : | 0.  | 10.0    | 0.         | 0.     | 0.                   | 0.     |
| YUGOSLV                  | : | 3.8   | 17.9    | 0.         | 12.5   | 0.                   | 0.     |
| JAPAN                    | : | 822.7   | 243.8   | 445.9      | 129.1  | 4.4                  | 1.2    |
| TAIWAN                   | : | 608.4   | 9.7     | 177.6      | 19.0   | 23.1                 | 0.     |
| OTHER ASIA AND OCEANIA:  |   | 1279.8  | 319.0   | 603.7      | 270.6  | 39.7                 | 3.5    |
| AUSTRAL                  | : | 0.  | 0.      | 0.         | .5     | 0.                   | 0.     |
| BANGLADH                 | : | 16.9  | 5.0     | 46.1       | 7.5    | 0.                   | 0.     |
| HK KONG                  | : | 9.0   | 1.0     | 9.3        | .3     | 0.                   | 0.     |
| INDONESIA                | : | 149.2   | 51.8    | 90.8       | 35.8   | 4.3                  | 0.     |
| IRAQ                     | : | 64.7  | 0.      | 0.         | 0.     | 0.                   | 0.     |
| ISRAEL                   | : | 3.4   | 2.4     | 1.1        | .7     | 0.                   | 0.     |
| KOR REP                  | : | 806.5   | 236.3   | 346.9      | 205.2  | 29.8                 | 3.5    |
| MALAYSIA                 | : | 26.4  | 2.7     | 14.6       | 4.2    | 0.                   | 0.     |
| PHIL                     | : | 87.3  | 2.0     | 36.6       | 7.7    | 5.6                  | 0.     |
| SINGAPORE                | : | 3.7   | 0.      | .5         | .8     | 0.                   | 0.     |
| SRI LANKA                | : | .4  | 1.8     | .3         | .7     | 0.                   | 0.     |
| THAILAND                 | : | 112.3   | 16.1    | 57.4       | 7.4    | 0.                   | 0.     |
| AFRICA                   | : | 29.6  | 3.5     | 67.4       | 44.8   | 0.                   | 0.     |
| EGYPT                    | : | 0.  | 0.      | 0.         | 14.6   | 0.                   | 0.     |
| GHANA                    | : | 13.4  | 0.      | 29.0       | 10.3   | 0.                   | 0.     |
| MOROCCO                  | : | 10.4  | 3.2     | 4.0        | .4     | 0.                   | 0.     |
| NIGERIA                  | : | 1.1   | 0.      | 2.1        | 0.     | 0.                   | 0.     |
| REPUBLIC OF SOUTH AFRICA | : | 3.2   | 0.      | .4         | .1     | 0.                   | 0.     |
| TUNISIA                  | : | 1.3   | 0.      | .4         | 0.     | 0.                   | 0.     |
| ZAIRE                    | : | .2  | .2      | 31.4       | 19.5   | 0.                   | 0.     |
| WESTERN HEMISPHERE       | : | 50.7  | 17.8    | 44.2       | 57.6   | 0.                   | 2.1    |
| ARGENTINA                | : | .5  | 0.      | 0.         | 3.0    | 0.                   | 0.     |
| BRAZIL                   | : | 19.4  | 0.      | 11.6       | 0.     | 0.                   | 0.     |
| CARIBBEAN                | : | 4.5   | 0.      | .7         | 0.     | 0.                   | 0.     |
| CANADA                   | : | 9.3   | 17.7    | 6.5        | 54.3   | 0.                   | 2.1    |
| GUATEMALA                | : | 10.0  | 0.      | .5         | 0.     | 0.                   | 0.     |
| JAMAICA                  | : | .1  | 0.      | .1         | .1     | 0.                   | 0.     |
| MEXICO                   | : | 2.0   | 0.      | 13.0       | .2     | 0.                   | 0.     |
| SALVADOR                 | : | 4.9   | 0.      | 11.8       | 0.     | 0.                   | 0.     |
| TRINIDAD                 | : | 0.  | *       | *          | *      | 0.                   | 0.     |
| TOTAL KNOWN              | : | 3374.6  | 778.0   | 1602.8     | 659.0  | 101.2                | 14.3   |
| TOTAL UNKNOWN            | : | 57.8  | .6      | 0.         | 0.     | 0.                   | 0.     |
| TOTAL KNOWN & UNKNOWN    | : | 3432.5  | 778.6   | 1602.8     | 659.0  | 101.2                | 14.3   |
| EXPORTS FOR OWN ACCOUNT  | : |   |         | 0.         | 0.     |                      |        |
| OPTIONAL ORIGIN          | : | 0.  | 0.      |            |        | 0.                   | 0.     |

SEE INSIDE FRONT COVER FOR EXPLANATION

ALL RICE  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 13, 1986

|                         | : | CURRENT MARKETING YEAR                                    |         |             |        | :NEXT MARKETING YEAR |        |
|-------------------------|---|---|---------|-------------|--------|----------------------|--------|
|                         | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |        |                      |        |
| DESTINATION             | : | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
| EUROPEAN COMMUNITY      | : | 76.2  | 47.6    | 99.9        | 43.1   | 0.                   | 0.     |
| BELGIUM                 | : | 45.1  | 45.3    | 34.3        | 30.4   | 0.                   | 0.     |
| NETHLOS                 | : | 18.8  | 1.9     | 44.8        | 9.2    | 0.                   | 0.     |
| U KING                  | : | 7.9   | .3      | 12.7        | 1.0    | 0.                   | 0.     |
| OTHER WEST EUROPE       | : | 17.0  | 9.2     | 38.0        | 15.4   | 0.                   | 0.     |
| SWEDEN                  | : | 3.2   | 3.9     | 6.1         | 3.2    | 0.                   | 0.     |
| SWITZLD                 | : | 12.5  | 2.8     | 17.9        | 10.2   | 0.                   | 0.     |
| TURKEY                  | : | 0.  | 0.      | 11.7        | 0.     | 0.                   | 0.     |
| EASTERN EUROPE          | : | 0.  | 0.      | *           | 0.     | 0.                   | 0.     |
| JAPAN                   | : | 0.  | 0.      | 0.          | *      | 0.                   | 0.     |
| TAIWAN                  | : | 0.  | 0.      | .1          | 0.     | 0.                   | 0.     |
| INDIA                   | : | 0.  | 0.      | *           | 0.     | 0.                   | 0.     |
| OTHER ASIA AND OCEANIA: | : | 126.2   | 159.2   | 297.4       | 354.9  | 0.                   | 0.     |
| BANGLADH                | : | 0.  | 0.      | 63.3        | 0.     | 0.                   | 0.     |
| IRAQ                    | : | 64.4  | 130.3   | 122.3       | 159.5  | 0.                   | 0.     |
| ISRAEL                  | : | 12.0  | *       | 1.9         | *      | 0.                   | 0.     |
| JORDAN                  | : | 16.3  | .3      | .3          | .5     | 0.                   | 0.     |
| PHIL                    | : | 0.  | 0.      | 0.          | 151.9  | 0.                   | 0.     |
| S ARAB                  | : | 29.4  | 25.6    | 58.9        | 37.1   | 0.                   | 0.     |
| SYRIA                   | : | 0.  | 0.      | 13.2        | 0.     | 0.                   | 0.     |
| YEMEN SA                | : | 0.  | 0.      | 23.9        | 0.     | 0.                   | 0.     |
| AFRICA                  | : | 37.3  | 6.9     | 139.9       | 147.7  | 0.                   | 0.     |
| GHANA                   | : | .4  | 0.      | 5.9         | 9.5    | 0.                   | 0.     |
| GUIN-CON                | : | *   | 0.      | 0.          | 19.7   | 0.                   | 0.     |
| KENYA                   | : | 22.3  | 0.      | 16.7        | 0.     | 0.                   | 0.     |
| LIBERIA                 | : | 1.2   | 3.7     | 38.6        | 24.6   | 0.                   | 0.     |
| MOROC                   | : | *   | 0.      | 10.5        | 10.0   | 0.                   | 0.     |
| REP SAF                 | : | 11.0  | .1      | 19.0        | 29.2   | 0.                   | 0.     |
| SENEGAL                 | : | *   | 2.4     | 24.8        | 53.5   | 0.                   | 0.     |
| SIER LN                 | : | *   | 0.      | 21.0        | 0.     | 0.                   | 0.     |
| WESTERN HEMISPHERE      | : | 100.2   | 37.0    | 427.7       | 66.4   | 0.                   | 0.     |
| BRAZIL                  | : | 0.  | 0.      | 323.0       | 0.     | 0.                   | 0.     |
| CANADA                  | : | 30.2  | 26.2    | 30.2        | 26.7   | 0.                   | 0.     |
| DOM REP                 | : | 56.0  | 0.      | 0.          | 22.3   | 0.                   | 0.     |
| JAMAICA                 | : | 8.3   | 7.4     | 15.8        | 7.2    | 0.                   | 0.     |
| PERU                    | : | *   | 0.      | 42.1        | 0.     | 0.                   | 0.     |
| TOTAL KNOWN             | : | 356.9   | 259.8   | 1003.1      | 627.5  | 0.                   | 0.     |
| TOTAL UNKNOWN           | : | 0.  | 0.      | 1.5         | 0.     | 0.                   | 0.     |
| TOTAL KNOWN & UNKNOWN   | : | 356.9   | 259.8   | 1004.6      | 627.5  | 0.                   | 0.     |
| EXPORTS FOR OWN ACCT    | : |   |         | 0.          | 0.     |                      |        |
| OPTIONAL ORIGIN         | : | 0.  | 0.      |             |        | 0.                   | 0.     |

SEE INSIDE FRONT COVER FOR EXPLANATION

CATTLE HIDES - WHOLE - EXCLUDING WET BLUES                      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES                      AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                  |         |            |         | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|---------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |         | OUTSTANDING SALES   |        |
|                         | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO  | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY      | : 206.6                                 | 112.4   | 1331.0     | 1336.3  | 0.                  | 0.     |
| BELGIUM                 | : 10.6                                  | 8.7     | 93.3       | 123.4   | 0.                  | 0.     |
| FRANCE                  | : 27.2                                  | 25.5    | 122.8      | 136.2   | 0.                  | 0.     |
| GERM, FR                | : .7                                    | 0.      | 25.9       | 20.2    | 0.                  | 0.     |
| GREECE                  | : 0.                                    | 2.2     | 5.3        | 11.8    | 0.                  | 0.     |
| ITALY                   | : 85.0                                  | 56.2    | 717.8      | 627.0   | 0.                  | 0.     |
| NETHLDs                 | : 14.1                                  | 8.7     | 102.8      | 57.3    | 0.                  | 0.     |
| PORTUGL                 | : 23.5                                  | 7.5     | 151.8      | 164.1   | 0.                  | 0.     |
| SPAIN                   | : 44.5                                  | 3.7     | 98.9       | 175.3   | 0.                  | 0.     |
| U KING                  | : 1.1                                   | 0.      | 12.5       | 21.0    | 0.                  | 0.     |
| OTHER WEST EUROPE       | : 9.7                                   | 9.0     | 4.9        | 3.3     | 0.                  | 0.     |
| FINLAND                 | : 0.                                    | 0.      | 4.2        | 2.5     | 0.                  | 0.     |
| SWEDEN                  | : 0.                                    | 0.      | .7         | .8      | 0.                  | 0.     |
| TURKEY                  | : 9.7                                   | 9.0     | 0.         | 0.      | 0.                  | 0.     |
| EASTERN EUROPE          | : 261.1                                 | 203.2   | 1114.1     | 2009.2  | 0.                  | 0.     |
| BULGAR                  | : 0.                                    | 0.      | 0.         | 55.4    | 0.                  | 0.     |
| CZECHO                  | : 78.6                                  | 39.2    | 383.6      | 297.7   | 0.                  | 0.     |
| HUNGARY                 | : 8.5                                   | 0.      | 5.9        | 22.8    | 0.                  | 0.     |
| POLAND                  | : 3.7                                   | 113.3   | 167.7      | 295.0   | 0.                  | 0.     |
| ROMANIA                 | : 170.2                                 | 26.1    | 477.6      | 1131.3  | 0.                  | 0.     |
| YUGOSLV                 | : 0.                                    | 24.6    | 79.2       | 207.0   | 0.                  | 0.     |
| JAPAN                   | : 704.8                                 | 854.8   | 5414.3     | 5765.6  | 0.                  | 0.     |
| CHINA                   | : 35.4                                  | 70.0    | 116.8      | 399.1   | 0.                  | 0.     |
| TAIWAN                  | : 453.8                                 | 438.4   | 3207.9     | 2513.2  | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 1322.9                                  | 991.2   | 8521.1     | 5950.9  | 0.                  | 0.     |
| AUSTRAL                 | : 1.2                                   | 0.      | 0.         | 0.      | 0.                  | 0.     |
| HG KONG                 | : 11.4                                  | 13.3    | 103.2      | 90.6    | 0.                  | 0.     |
| IRAQ                    | : 22.3                                  | 0.      | 0.         | 0.      | 0.                  | 0.     |
| ISRAEL                  | : 2.1                                   | 0.      | 0.         | 2.3     | 0.                  | 0.     |
| KOR REP                 | : 1283.9                                | 977.9   | 8404.9     | 5846.1  | 0.                  | 0.     |
| LEBANON                 | : 0.                                    | 0.      | 1.8        | 0.      | 0.                  | 0.     |
| MALAYSIA                | : 0.                                    | 0.      | 2.7        | 9.6     | 0.                  | 0.     |
| PHIL                    | : 0.                                    | 0.      | 0.         | 1.7     | 0.                  | 0.     |
| THAILND                 | : 2.1                                   | 0.      | 8.5        | .6      | 0.                  | 0.     |
| AFRICA                  | : 0.                                    | 34.1    | 54.0       | 100.2   | 0.                  | 0.     |
| ALGERIA                 | : 0.                                    | 34.1    | 54.0       | 100.2   | 0.                  | 0.     |
| WESTERN HEMISPHERE      | : 270.3                                 | 269.6   | 1330.4     | 2440.1  | 8.3                 | 0.     |
| BRAZIL                  | : 119.1                                 | 0.      | 67.7       | 5.0     | 0.                  | 0.     |
| CANADA                  | : 35.8                                  | 62.1    | 394.4      | 534.0   | 8.3                 | 0.     |
| GUATMAL                 | : 0.                                    | 0.      | 12.1       | .6      | 0.                  | 0.     |
| HAITI                   | : 1.5                                   | 0.      | 1.7        | 0.      | 0.                  | 0.     |
| JAMAICA                 | : 0.                                    | 0.      | .6         | 0.      | 0.                  | 0.     |
| MEXICO                  | : 81.0                                  | 200.6   | 693.2      | 1832.7  | 0.                  | 0.     |
| PERU                    | : 33.0                                  | 0.      | 140.8      | 0.      | 0.                  | 0.     |
| SALVADR                 | : 0.                                    | 0.      | 0.         | 1.9     | 0.                  | 0.     |
| VENEZ                   | : 0.                                    | 7.0     | 20.0       | 65.9    | 0.                  | 0.     |
| TOTAL KNOWN             | : 3264.6                                | 2982.7  | 21094.6    | 20517.9 | 8.3                 | 0.     |
| TOTAL UNKNOWN           | : 0.                                    | 0.      | 0.         | 0.      | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | : 3264.6                                | 2982.7  | 21094.6    | 20517.9 | 8.3                 | 0.     |
| EXPORTS FOR OWN ACCT    | : 0.                                    | 0.      | 0.         | 0.      | 0.                  | 0.     |
| OPTIONAL ORIGIN         | : 0.                                    | 0.      | 0.         | 0.      | 0.                  | 0.     |

SEE INSIDE FRONT COVER FOR EXPLANATION

CALF SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES AS OF NOVEMBER 13, 1986

| DESTINATION           | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|-----------------------|---|---------|------------|--------|---------------------|--------|
|                       | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                       | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY    | : 32.6                                  | 23.5    | 391.3      | 451.2  | 0.                  | 0.     |
| FRANCE                | : 0.                                    | 0.      | 0.         | 2.0    | 0.                  | 0.     |
| GREECE                | : 0.                                    | 0.      | 2.6        | 5.0    | 0.                  | 0.     |
| ITALY                 | : 26.6                                  | 23.5    | 383.4      | 436.1  | 0.                  | 0.     |
| SPAIN                 | : 6.0                                   | 0.      | 5.3        | 3.2    | 0.                  | 0.     |
| U KING                | : 0.                                    | 0.      | 0.         | 5.0    | 0.                  | 0.     |
| EASTERN EUROPE        | : 0.                                    | 0.      | 5.0        | 0.     | 0.                  | 0.     |
| POLAND                | : 0.                                    | 0.      | 5.0        | 0.     | 0.                  | 0.     |
| JAPAN                 | : 157.9                                 | 192.7   | 898.3      | 1009.9 | 0.                  | 0.     |
| TAIWAN                | : 0.                                    | 0.      | 0.         | 4.3    | 0.                  | 0.     |
| WESTERN HEMISPHERE    | : 14.0                                  | 75.4    | 256.4      | 409.0  | 0.                  | 0.     |
| CANADA                | : 0.                                    | 4.5     | 44.8       | 21.9   | 0.                  | 0.     |
| MEXICO                | : 14.0                                  | 70.9    | 211.5      | 387.1  | 0.                  | 0.     |
| TOTAL KNOWN           | : 204.5                                 | 291.6   | 1550.9     | 1874.5 | 0.                  | 0.     |
| TOTAL UNKNOWN         | : 0.                                    | 0.      | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN | : 204.5                                 | 291.6   | 1550.9     | 1874.5 | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT  | : 0.                                    | 0.      | 0.         | 0.     | 0.                  | 0.     |
| OPTIONAL ORIGIN       | : 0.                                    | 0.      | 0.         | 0.     | 0.                  | 0.     |

KIP SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|--------------------|---|---------|------------|--------|---------------------|--------|
|                    | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                    | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY | : 11.8                                  | 2.5     | 85.7       | 56.8   | 0.                  | 0.     |
| BELGIUM            | : 1.1                                   | 0.      | 7.4        | 2.2    | 0.                  | 0.     |
| FRANCE             | : 0.                                    | 0.      | 2.7        | 0.     | 0.                  | 0.     |
| GREECE             | : 2.6                                   | 2.5     | 11.3       | 26.1   | 0.                  | 0.     |
| ITALY              | : 5.7                                   | 0.      | 60.8       | 22.7   | 0.                  | 0.     |
| NETHLOS            | : 0.                                    | 0.      | 0.         | 1.4    | 0.                  | 0.     |
| PORTUGL            | : 2.4                                   | 0.      | 2.5        | 0.     | 0.                  | 0.     |
| SPAIN              | : 0.                                    | 0.      | 1.1        | 4.3    | 0.                  | 0.     |
| EASTERN EUROPE     | : 3.6                                   | 8.1     | 44.8       | 57.8   | 0.                  | 0.     |
| CZECHO             | : 0.                                    | 6.7     | 6.1        | 10.8   | 0.                  | 0.     |
| HUNGARY            | : 3.6                                   | 0.      | 34.1       | 28.0   | 0.                  | 0.     |
| ROMANIA            | : 0.                                    | 1.4     | 4.5        | 19.1   | 0.                  | 0.     |
| JAPAN              | : 72.4                                  | 45.5    | 449.4      | 249.4  | 0.                  | 0.     |
| TAIWAN             | : 0.                                    | 0.      | 1.1        | 0.     | 0.                  | 0.     |

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## KIP SKINS - WHOLE - EXCLUDING WET BLUES

MARKETING YEAR 01/01 - 12/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 PIECES AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                                    |         |             |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|-------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |        |                     |        |
|                         | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| OTHER ASIA AND OCEANIA: | 1.8   | 0.      | 21.4        | 5.4    | 0.                  | 0.     |
| KOR REP :               | 1.8   | 0.      | 21.4        | 5.4    | 0.                  | 0.     |
| WESTERN HEMISPHERE :    | 20.1  | 49.6    | 143.7       | 224.9  | 0.                  | 0.     |
| CANADA :                | 0.  | 3.1     | 67.2        | 4.7    | 0.                  | 0.     |
| HAITI :                 | 16.5  | 0.      | 0.          | 0.     | 0.                  | 0.     |
| MEXICO :                | 3.6   | 40.5    | 76.5        | 188.7  | 0.                  | 0.     |
| VENEZ :                 | 0.  | 6.0     | 0.          | 31.5   | 0.                  | 0.     |
| TOTAL KNOWN :           | 109.7   | 105.7   | 746.0       | 594.3  | 0.                  | 0.     |
| TOTAL UNKNOWN :         | 0.  | 0.      | 0.          | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN : | 109.7   | 105.7   | 746.0       | 594.3  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT :  |   |         | 0.          | 0.     |                     |        |
| OPTIONAL ORIGIN :       | 0.  | 0.      |             |        | 0.                  | 0.     |

CATTLE HIDES-CUT INTO CROUPONS, ETC-EXCL WET BLUES MARKETING YEAR 01/01 - 12/31  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 HIDE EQUIVALENTS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                                    |         |             |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|-------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |        |                     |        |
|                         | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY :    | 11.2  | 24.8    | 54.4        | 112.0  | 0.                  | 0.     |
| FRANCE :                | 0.  | 0.      | 7.1         | 10.5   | 0.                  | 0.     |
| GREECE :                | 1.5   | 0.      | 3.0         | 4.4    | 0.                  | 0.     |
| ITALY :                 | 0.  | 4.1     | 10.2        | 48.4   | 0.                  | 0.     |
| NETHLDs :               | 8.2   | 20.7    | 28.7        | 45.8   | 0.                  | 0.     |
| PORTUGL :               | 1.5   | 0.      | 1.5         | 2.9    | 0.                  | 0.     |
| SPAIN :                 | 0.  | 0.      | 4.0         | 0.     | 0.                  | 0.     |
| OTHER WEST EUROPE :     | 0.  | 0.      | 2.3         | 0.     | 0.                  | 0.     |
| SWEDEN :                | 0.  | 0.      | 2.3         | 0.     | 0.                  | 0.     |
| JAPAN :                 | 0.  | 0.      | 0.          | .9     | 0.                  | 0.     |
| TAIWAN :                | 0.  | 1.8     | 3.4         | 36.4   | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 0.  | 0.      | 0.          | 8.2    | 0.                  | 0.     |
| KOR REP :               | 0.  | 0.      | 0.          | 8.2    | 0.                  | 0.     |
| WESTERN HEMISPHERE :    | 0.  | 2.2     | 0.          | 2.8    | 0.                  | 0.     |
| MEXICO :                | 0.  | 2.2     | 0.          | 2.8    | 0.                  | 0.     |
| TOTAL KNOWN :           | 11.2  | 28.8    | 60.1        | 160.2  | 0.                  | 0.     |
| TOTAL UNKNOWN :         | 0.  | 0.      | 0.          | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN : | 11.2  | 28.8    | 60.1        | 160.2  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT :  |   |         | 0.          | 0.     |                     |        |
| OPTIONAL ORIGIN :       | 0.  | 0.      |             |        | 0.                  | 0.     |

SEE INSIDE FRONT COVER FOR EXPLANATION

CATTLE HIDES AND SKINS-OTHER-EXCLUDING WET BLUES      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 POUNDS      AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR                                    |         |             |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|-------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |        |                     |        |
|                         | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY      | : 666.0   | 630.0   | 2161.4      | 1932.0 | 0.                  | 0.     |
| FRANCE                  | : 0.  | 0.      | 0.          | 39.4   | 0.                  | 0.     |
| GERM, FR                | : 0.  | 180.0   | 180.0       | 46.0   | 0.                  | 0.     |
| ITALY                   | : 150.0   | 0.      | 210.0       | 0.     | 0.                  | 0.     |
| NETHLDs                 | : 0.  | 0.      | 48.4        | 91.6   | 0.                  | 0.     |
| SPAIN                   | : 516.0   | 450.0   | 1723.0      | 1755.1 | 0.                  | 0.     |
| TAIWAN                  | : 0.  | 0.      | 0.          | 33.9   | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 284.4   | 0.      | 231.7       | 352.3  | 0.                  | 0.     |
| HONG KONG               | : 284.4   | 0.      | 231.7       | 352.3  | 0.                  | 0.     |
| WESTERN HEMISPHERE      | : 20.0  | 0.      | 85.0        | 80.4   | 0.                  | 0.     |
| CANADA                  | : 20.0  | 0.      | 40.0        | 40.3   | 0.                  | 0.     |
| GUATEMALA               | : 0.  | 0.      | 45.0        | 0.     | 0.                  | 0.     |
| MEXICO                  | : 0.  | 0.      | 0.          | 40.1   | 0.                  | 0.     |
| TOTAL KNOWN             | : 970.4   | 630.0   | 2478.1      | 2398.7 | 0.                  | 0.     |
| TOTAL UNKNOWN           | : 0.  | 0.      | 0.          | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | : 970.4   | 630.0   | 2478.1      | 2398.7 | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT    | : 0.  | 0.      | 0.          | 0.     | 0.                  | 0.     |
| OPTIONAL ORIGIN         | : 0.  | 0.      | 0.          | 0.     | 0.                  | 0.     |

CATTLE WET BLUES-UNSPLIT (WHOLE OR SIDED)      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 HIDE EQUIVALENTS      AS OF NOVEMBER 13, 1986

| DESTINATION        | CURRENT MARKETING YEAR                                    |         |             |        | NEXT MARKETING YEAR |        |
|--------------------|---|---------|-------------|--------|---------------------|--------|
|                    | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |        |                     |        |
|                    | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN COMMUNITY | : 188.1   | 66.5    | 714.7       | 411.4  | 0.                  | 0.     |
| BELGIUM            | : 3.9   | 0.      | 2.8         | 0.     | 0.                  | 0.     |
| FRANCE             | : 3.2   | 0.      | 4.9         | .6     | 0.                  | 0.     |
| GERM, FR           | : .7  | 0.      | 28.5        | 28.9   | 0.                  | 0.     |
| ITALY              | : 157.8   | 53.8    | 618.9       | 325.4  | 0.                  | 0.     |
| NETHLDs            | : 0.  | 0.      | 15.4        | 40.3   | 0.                  | 0.     |
| PORTUGAL           | : 22.5  | 12.8    | 35.9        | 13.9   | 0.                  | 0.     |
| SPAIN              | : 0.  | 0.      | 8.3         | 2.3    | 0.                  | 0.     |
| OTHER WEST EUROPE  | : 0.  | 0.      | 0.          | 1.6    | 0.                  | 0.     |
| FINLAND            | : 0.  | 0.      | 0.          | 1.6    | 0.                  | 0.     |
| EASTERN EUROPE     | : 0.  | .8      | 42.7        | 104.0  | 0.                  | 0.     |
| HUNGARY            | : 0.  | .8      | .6          | 0.     | 0.                  | 0.     |
| POLAND             | : 0.  | 0.      | 21.7        | 102.8  | 0.                  | 0.     |
| YUGOSLAVIA         | : 0.  | 0.      | 20.4        | 1.2    | 0.                  | 0.     |
| JAPAN              | : 8.4   | 12.1    | 52.3        | 17.5   | 0.                  | 0.     |

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CATTLE WET BLUES-UNSPLIT (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 HIDE EQUIVALENTS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                         | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                         | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| CHINA                   | 257.0                  | 135.4  | 859.9               | 1747.3 | 0.                  | 0.     |
| TAIWAN                  | 14.7                   | 2.5    | 25.6                | 6.0    | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 25.2                   | 1.7    | 89.3                | 102.7  | 0.                  | 0.     |
| HG KONG                 | 0.                     | 0.     | 1.5                 | 11.2   | 0.                  | 0.     |
| ISRAEL                  | 18.6                   | 0.     | 18.2                | 40.8   | 0.                  | 0.     |
| KOR REP                 | 6.6                    | 1.7    | 69.5                | 49.9   | 0.                  | 0.     |
| THAILND                 | 0.                     | 0.     | 0.                  | .8     | 0.                  | 0.     |
| WESTERN HEMISPHERE      | 22.0                   | 3.8    | 35.5                | 37.0   | 0.                  | 0.     |
| BRAZIL                  | 18.8                   | 0.     | 8.8                 | 10.6   | 0.                  | 0.     |
| CANADA                  | 2.1                    | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| PARAGUA                 | 0.                     | 0.     | 1.4                 | 0.     | 0.                  | 0.     |
| SALVADR                 | 1.1                    | 3.8    | 25.3                | 26.4   | 0.                  | 0.     |
| TOTAL KNOWN             | 515.3                  | 222.8  | 1820.1              | 2427.5 | 0.                  | 0.     |
| TOTAL UNKNOWN           | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | 515.3                  | 222.8  | 1820.1              | 2427.5 | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT    |                        |        | 7.2                 | 0.     |                     |        |
| OPTIONAL ORIGIN         | 0.                     | 0.     |                     |        | 0.                  | 0.     |

CATTLE WET BLUES-GRAIN SPLITS (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 HIDE EQUIVALENTS AS OF NOVEMBER 13, 1986

| DESTINATION             | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                         | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                         | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN COMMUNITY      | 6.2                    | 8.6    | 88.2                | 66.9   | 0.                  | 0.     |
| BELGIUM                 | 0.                     | 0.     | 0.                  | 2.0    | 0.                  | 0.     |
| FRANCE                  | 0.                     | 1.0    | 8.2                 | .2     | 0.                  | 0.     |
| GERM, FR                | 6.2                    | 6.0    | 60.7                | 46.7   | 0.                  | 0.     |
| ITALY                   | 0.                     | 0.     | 3.0                 | 13.2   | 0.                  | 0.     |
| PORTUGL                 | 0.                     | 1.6    | 9.9                 | .3     | 0.                  | 0.     |
| U KING                  | 0.                     | 0.     | 6.5                 | 4.5    | 0.                  | 0.     |
| OTHER WEST EUROPE       | 0.                     | 0.     | .4                  | 2.5    | 0.                  | 0.     |
| CYPRUS                  | 0.                     | 0.     | .4                  | 2.5    | 0.                  | 0.     |
| JAPAN                   | 0.                     | 0.     | 0.                  | .2     | 0.                  | 0.     |
| TAIWAN                  | 16.1                   | 0.     | 31.6                | 8.3    | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 0.                     | 0.     | 78.2                | 21.2   | 0.                  | 0.     |
| HG KONG                 | 0.                     | 0.     | 7.2                 | 20.0   | 0.                  | 0.     |
| ISRAEL                  | 0.                     | 0.     | 0.                  | 1.2    | 0.                  | 0.     |
| KOR REP                 | 0.                     | 0.     | 70.2                | 0.     | 0.                  | 0.     |
| PAKISTN                 | 0.                     | 0.     | .8                  | 0.     | 0.                  | 0.     |

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CATTLE WET BLUES-GRAIN SPLITS (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 HIDE EQUIVALENTS AS OF NOVEMBER 13, 1986

|                       | : | CURRENT MARKETING YEAR                                    |      |                   |       | :NEXT MARKETING YEAR |    |
|-----------------------|---|---|------|-------------------|-------|----------------------|----|
|                       | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |      |                   |       |                      |    |
| DESTINATION           | : | :THIS WEEK: YR AGO:                                       |      | THIS WEEK: YR AGO |       | :THIS WEEK: YR AGO   |    |
| AFRICA                | : | 3.9   | 3.0  | 4.2               | 4.3   | 0.                   | 0. |
| MOROC                 | : | 3.9   | 3.0  | 1.5               | 4.3   | 0.                   | 0. |
| REP SAF               | : | 0.  | 0.   | 2.7               | 0.    | 0.                   | 0. |
|                       | : |   |      |                   |       |                      |    |
| WESTERN HEMISPHERE    | : | 105.4   | 0.   | 57.7              | 45.9  | 0.                   | 0. |
| BRAZIL                | : | 105.4   | 0.   | 49.6              | 45.2  | 0.                   | 0. |
| CANAOA                | : | 0.  | 0.   | 0.                | .7    | 0.                   | 0. |
| COLOMB                | : | 0.  | 0.   | 2.4               | 0.    | 0.                   | 0. |
| MEXICO                | : | 0.  | 0.   | 5.7               | 0.    | 0.                   | 0. |
| TOTAL KNOWN           | : | 131.5   | 11.6 | 260.2             | 149.2 | 0.                   | 0. |
| TOTAL UNKNOWN         | : | 0.  | 0.   | 0.                | 0.    | 0.                   | 0. |
| TOTAL KNOWN & UNKNOWN | : | 131.5   | 11.6 | 260.2             | 149.2 | 0.                   | 0. |
| EXPORTS FOR OWN ACCT  | : |   |      | 0.                | 0.    |                      |    |
| OPTIONAL ORIGIN       | : | 0.  | 0.   |                   |       | 0.                   | 0. |

CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 POUNDS AS OF NOVEMBER 13, 1986

|                         | CURRENT MARKETING YEAR                                   |         |            |         | NEXT MARKETING YEAR |        |
|-------------------------|--|---------|------------|---------|---------------------|--------|
|                         | OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                     |        |
| DESTINATION             | THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO  | THIS WEEK:          | YR AGO |
| EUROPEAN COMMUNITY      | 6361.3   | 3198.1  | 20956.8    | 7599.6  | 0.                  | 0.     |
| BELGIUM                 | 0.   | 0.      | 0.         | 153.7   | 0.                  | 0.     |
| FRANCE                  | 0.   | 3.5     | 0.         | 51.5    | 0.                  | 0.     |
| GERM, FR                | 53.9   | 0.      | 173.1      | 38.6    | 0.                  | 0.     |
| ITALY                   | 1939.5   | 1710.7  | 9555.3     | 3705.1  | 0.                  | 0.     |
| NETHLDS                 | 860.6  | 1074.8  | 4813.7     | 1766.4  | 0.                  | 0.     |
| PORTUGL                 | 29.6   | 120.0   | 404.6      | 200.7   | 0.                  | 0.     |
| SPAIN                   | 3431.7   | 289.0   | 5192.1     | 1301.0  | 0.                  | 0.     |
| U KING                  | 46.0   | 0.      | 818.0      | 382.5   | 0.                  | 0.     |
| EASTERN EUROPE          | 0.   | 0.      | 37.0       | 0.      | 0.                  | 0.     |
| HUNGARY                 | 0.   | 0.      | 37.0       | 0.      | 0.                  | 0.     |
| CHINA                   | 0.   | 0.      | 91.6       | 0.      | 0.                  | 0.     |
| TAIWAN                  | 0.   | 596.1   | 1050.7     | 6236.4  | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 2929.5   | 2091.6  | 16015.7    | 15128.8 | 0.                  | 0.     |
| AUSTRAL                 | 0.   | 92.0    | 117.5      | 39.3    | 0.                  | 0.     |
| HONG KONG               | 2849.5   | 1999.6  | 14546.4    | 14369.2 | 0.                  | 0.     |
| ISRAEL                  | 80.0   | 0.      | 680.2      | 0.      | 0.                  | 0.     |
| KOR REP                 | 0.   | 0.      | 671.6      | 720.3   | 0.                  | 0.     |
| AFRICA                  | 0.   | 140.0   | 152.6      | 172.3   | 0.                  | 0.     |
| MOROC                   | 0.   | 0.      | 115.6      | 37.0    | 0.                  | 0.     |
| REP SAF                 | 0.   | 140.0   | 37.0       | 135.3   | 0.                  | 0.     |

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CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 POUNDS      AS OF NOVEMBER 13, 1986

|                       | : | CURRENT MARKETING YEAR                                    |        |                   |         | :NEXT MARKETING YEAR |    |
|-----------------------|---|---|--------|-------------------|---------|----------------------|----|
|                       | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |        |                   |         |                      |    |
| DESTINATION           | : | :THIS WEEK: YR AGO:                                       |        | THIS WEEK: YR AGO |         | :THIS WEEK: YR AGO   |    |
| WESTERN HEMISPHERE    | : | 681.5   | 1340.3 | 3422.4            | 3827.5  | 0.                   | 0. |
| CANADA                | : | 340.0   | 984.4  | 1171.5            | 2060.8  | 0.                   | 0. |
| GUATHAL               | : | 80.0  | 0.     | 352.8             | 88.2    | 0.                   | 0. |
| MEXICO                | : | 0.  | 223.4  | 0.                | 235.5   | 0.                   | 0. |
| SALVADR               | : | 261.5   | 132.5  | 1898.1            | 1443.0  | 0.                   | 0. |
| TOTAL KNOWN           | : | 9972.3  | 7366.1 | 41726.9           | 32964.5 | 0.                   | 0. |
| TOTAL UNKNOWN         | : | 0.  | 0.     | 0.                | 0.      | 0.                   | 0. |
| TOTAL KNOWN & UNKNOWN | : | 9972.3  | 7366.1 | 41726.9           | 32964.5 | 0.                   | 0. |
| EXPORTS FOR OWN ACCT  | : |   |        | 0.                | 0.      |                      |    |
| OPTIONAL ORIGIN       | : | 0.  | 0.     |                   |         | 0.                   | 0. |

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CHINA

STATUS OF EXPORT SALES AS OF NOVEMBER 13, 1986

| COMMODITY &<br>MARKETING<br>YEAR | OUTSTANDING<br>SALES | ACCUMULATED<br>EXPORTS | OPTIONAL<br>ORIGIN | TOTAL   |
|----------------------------------|----------------------|------------------------|--------------------|---------|
| ----- -1,000 Metric Tons -----   |                      |                        |                    |         |
| WHEAT                            |                      |                        |                    |         |
| 1985/86                          | 0                    | 580.6                  | 0                  | 580.6   |
| CORN                             |                      |                        |                    |         |
| 1986/87                          | 0                    | 31.5                   | 0                  | 31.5    |
| SOYBEANS                         |                      |                        |                    |         |
| 1985/86                          | 0                    | 219.0                  | 0                  | 219.0   |
| CATTLE HIDES                     |                      |                        |                    |         |
| 1986                             | 35.4                 | 116.8                  | 0                  | 152.2   |
| CATTLE WET BLUES, UNSPLIT        |                      |                        |                    |         |
| 1986                             | 257.0                | 859.9                  | 0                  | 1,116.9 |
| CATTLE WET BLUES, SPLITS         |                      |                        |                    |         |
| 1986                             | 0                    | 91.6                   | 0                  | 91.6    |

USSR

STATUS OF EXPORT SALES AS OF NOVEMBER 13, 1986

| COMMODITY &<br>MARKETING<br>YEAR | OUTSTANDING<br>SALES | ACCUMULATED<br>EXPORTS | OPTIONAL<br>ORIGIN | TOTAL   | 3RD<br>AGREEMENT<br>YEAR 1/<br>(10/1-9/30) | 4TH<br>AGREEMENT<br>YEAR 1/ |
|----------------------------------|----------------------|------------------------|--------------------|---------|--|-----------------------------|
| ----- -1,000 Metric Tons -----   |                      |                        |                    |         |  |                             |
| WHEAT                            |                      |                        |                    |         |  |                             |
| 1985/86                          | 0                    | 152.6                  | 0                  | 152.6   | 152.6                                      | -                           |
| CORN                             |                      |                        |                    |         |  |                             |
| 1985/86                          | 0                    | 6,808.1                | 0                  | 6,808.1 | 6,808.1                                    | -                           |
| TOTAL GRAINS-AGREEMENT YEAR      |                      |                        |                    |         | 6,960.7                                    | -                           |
| SOYBEANS                         |                      |                        |                    |         |  |                             |
| 1985/86                          | 0                    | 1,518.7                | 0                  | 1,518.7 |  |                             |

1/ Five Year Long Term Grain Supply Agreement of 8/25/83.